

Full Board Hybrid

Monday, April 17, 2023 1:30 pm 809 Copper Ave. NW, Albuquerque, NM 87102 https://us06web.zoom.us/webinar/register/WN_q6pDAHU7QZOtVZBcYVi5WA

John Mierzwa, Chair

AGENDA

Krista Kelley Chair-Elect

- Call to Order
- Roll Call Determination of Quorum
- Carl Adams Albuquerque Job Corps
- Marvis Aragon American Indian Chamber of Commerce New Mexico
- Odes Armijo-Caster Luz Energy Corp.
- Beth Barela, Treasurer Manpower of New Mexico
- □ Joseph Bizzell Elite Power and Recovery Inc.
- Doug Calderwood NM Aging & Long-Term Services Department
- Karla Causey African American Greater Albuquerque Chamber of Commerce
- Danielle Casey Albuquerque Economic Development
- Eleanor Chavez –NUHHCE District 1199NM
- □ **Robert Chavez** Youth Development Inc.
- □ Vaadra Chavez Cyber Security Works
- □ **Troy Clark** New Mexico Hospital Association
- □ Herb Crosby AVTEC, Inc.
- □ Kristen Gamboa Village of Los Lunas
- Bobby Getts NM JATC for the Electrical Industry.
- Marni Goodrich Yearout Mechanical Inc.
- Bob Grassberger SRD Economic Consulting
- Tracy Hartzler Central New Mexico Community College

- Antoinette Holmes NM Department of Vocational Rehabilitation
- Gregg Hull City of Rio Rancho
- □ Krista Kelley, Chair-Elect Motiva Corporation
- □ Joe LiRosi Toni & Guy Academy & Salon
- Roxanne Luna New Mexico Human Services Department
- John Mierzwa, Chair Ingenuity Software Labs, Inc
- Debbie Ortiz, RDO Enterprises
- Stacy Sacco SACCO Connections
- James Salas New Mexico Commission for the Blind
- □ Waldy Salazar New Mexico Department of Workforce Solutions
- Leslie Sanchez Dual Language Education of New Mexico
- Diane Saya Bottom Line Funding NM, LLC
- □ Jerry Schalow- Rio Rancho Regional Chamber of Commerce
- □ Jennifer Sinsabaugh New Mexico MEP
- Raymond Trujillo Southwest Piping Institute (Local 412)
- David Valdes Central New Mexico Community College
- Michael Voegerl University of New Mexico Valencia Campus
- Mark Zientek City of Albuquerque, Economic Development

Approval of Agenda, Monday, April 17, 2023, WCCNM Agenda Motion Second Action

Tab 1Approval of WCCNM Full Board Minutes, February 27, 2023

	Motion Second					
	Action					
	ACTION ITEMS					
	None					
	SERVICE and TRAINING PROVIDER UPDATES – INITIATIVES					
Tab 2 Tab 3	WCCNM Workforce Connection Operations Pathway Home 3 – CHANCES Grant – by Tawnya Rowland					
Tab 4	Performance & Dashboard Update					
Tab 5	USDOL Building Pathways to Infrastructure Jobs Grant Program Funding Opportunity Announcement					
Tab 6	Chairman's Items					
	UPDATES					
Tab 7	WIOA Monthly Expenditure Report for March 31, 2023					
Tab 8	WIOA Updates COMMITTEE REPORTS					
	 Disability Standing Committee Economic Development Ad-Hoc Committee 					
	 Economic Development Ad-Hoc Committee Operations Standing Committee 					
	 Youth Standing Committee 					
	•					
	 Business \ Engagement Ag-Hoc 					
	 Business \ Engagement Ad-Hoc 501C3 or C4 Separate Arm of the Board 					
	 Business \ Engagement Ad-Hoc 501C3 or C4 Separate Arm of the Board PUBLIC COMMENTS/ADJOURNMENT 					
	501C3 or C4 Separate Arm of the Board PUBLIC COMMENTS/ADJOURNMENT					
	501C3 or C4 Separate Arm of the Board					
	 501C3 or C4 Separate Arm of the Board PUBLIC COMMENTS/ADJOURNMENT Public Comments – Anyone who wishes to address the Board must register with the Program Coordinator of the Board 					
	 501C3 or C4 Separate Arm of the Board PUBLIC COMMENTS/ADJOURNMENT Public Comments – Anyone who wishes to address the Board must register with the Program 					
	 501C3 or C4 Separate Arm of the Board PUBLIC COMMENTS/ADJOURNMENT Public Comments – Anyone who wishes to address the Board must register with the Program Coordinator of the Board Adjournment NOTES 					
	 501C3 or C4 Separate Arm of the Board PUBLIC COMMENTS/ADJOURNMENT Public Comments – Anyone who wishes to address the Board must register with the Program Coordinator of the Board Adjournment 					

Location: Mid-Region Council of Governments

Anyone requiring special accommodations please notify the MRCOG office at 247-1750 seven (7) days prior to the meeting

"Equal Opportunity Program"



MINUTES Full Board Meeting Hybrid Meeting Monday, February 27, 2023 809 Copper Ave. NW, Albuquerque, NM 87102 1:30 pm

Before the meeting started Art Martinez explained that when voting takes place, we will ask for a roll call for those who don't approve and then identify the names of the members that did not respond to the don't approve as an affirmative vote. Additionally, prior to the affirmative roll call members that abstain from voting will respond via voice confirmation to the Board Chair and describe the reason. After the names are called for the affirmative vote, the chair will pause and ask those that do not concur with the affirmative roll call vote to voice a different vote. To ensure that a quorum remains, Ms. Nicole Giddings monitors the participants to ensure quorum is present and notes if a member is not available.

Roll Call - Determination of Quorum 1:32 pm - by Art Martinez

✓ Marvis Aragon – American Indian Chamber of Commerce New Mexico

Odes Armijo-Caster - Luz Energy Corp.

✓ Beth Barela, Treasurer – Manpower of New Mexico

Joseph Bizzell – Elite Power and Recovery Inc. Celina Bussey – Deloitte

- ✓ **Doug Calderwood** NM Aging & Long-Term Services Department
- ✓ **Karla Causey** African American Greater Albuquerque Chamber of Commerce
- ✓ **Danielle Casey** Albuquerque Economic Development

Eleanor Chavez –NUHHCE District 1199NM

- ✓ **Robert Chavez** Youth Development Inc.
- ✓ Vaadra Chavez Cyber Security Works
- ✓ **Troy Clark** New Mexico Hospital Association
- ✓ Herb Crosby AVTEC, Inc.
- ✓ **Kristen Gamboa** Village of Los Lunas

Bobby Getts - NM JATC for the Electrical Industry.

- ✓ Marni Goodrich Yearout Mechanical Inc.
- ✓ Bob Grassberger SRD Economic Consulting

Tracy Hartzler – Central New Mexico Community College

Antoinette Holmes - NM Department of Vocational Rehabilitation

Gregg Hull – City of Rio Rancho

- ✓ Krista Kelley, Chair-Elect Motiva Corporation
- Joe LiRosi Toni & Guy Academy & Salon
 - **Roxanne Luna** New Mexico Human Services Department
 - John Mierzwa, Chair Ingenuity Software Labs, Inc

Laura Musselwhite - University of New Mexico Valencia Campus

Debbie Ortiz, RDO Enterprises

✓ Stacy Sacco – SACCO Connections

James Salas - New Mexico Commission for the Blind

Waldy Salazar - New Mexico Department of Workforce Solutions

- Leslie Sanchez Dual Language Education of New Mexico
- ✓ **Diane Saya** Bottom Line Funding NM, LLC
- ✓ Jerry Schalow– Rio Rancho Regional Chamber of Commerce
- ✓ Jennifer Sinsabaugh New Mexico MEP
- Raymond Trujillo Southwest Piping Institute (Local 412)
- ✓ **David Valdes** Central New Mexico Community College
- ✓ Mark Zientek City of Albuquerque, Economic Development

Mr. Mierzwa introduced new Board Member Robert Chavez, Youth Development Inc. & Roxanne Luna, New Mexico Human Services Department

Approval of Agenda & Minutes Approval

- Monday, February 27, 2023, Agenda
- WCCNM Full Board Minutes, October 17, 2022

	Yes	No	Abstain	No Vote
Marvis Aragon	×			
Odes Armijo-Caster				
Beth Barela, Treasurer	×			
Joseph Bizzell				
Celina Bussey				
Doug Calderwood	x			
Danielle Casey	x			
Karla Causey	x			
Eleanor Chavez				
Robert Chavez	x			
Vaadra Chavez	×			
Troy Clark	×			
Herb Crosby	x			
Kristen Gamboa	x			
Bobby Getts				
Marni Goodrich	×			
Bob Grassberger	×			
Tracey Hartzler				
Antoinette Holmes				
Gregg Hull				
Krista Kelley	x			
Joseph LiRosi				
Roxanne Luna	×			
John Mierzwa	x			
Laura Musselwhite				
Debbie Ortiz				
Stacy Sacco	x			
James Salas				
Waldy Salazar	1			
Leslie Sanchez	x			
Diane Saya	x			
Jerry Schalow	x			
Jennifer Sinsabaugh	x			
Raymond Trujillo	X			
David Valdes	X			
Mark Zientek	X			
Murk Lienter	Ŷ			

	Yes	No	Abstain	No Vote
Marvis Aragon			×	
Odes Armijo-Caster				
Beth Barela, Treasurer	x	1		
Joseph Bizzell	+	+		
Celina Bussey	1	1		
Doug Calderwood			×	
Danielle Casey	x			
Karla Causey	x			
Eleanor Chavez	+	+		
Robert Chavez			×	
Vaadra Chavez	x			
Troy Clark	x			
Herb Crosby	X			
Kristen Gamboa			×	
Bobby Getts				
Marni Goodrich	×			
Bob Grassberger	x			
Tracey Hartzler				
Antoinette Holmes				
Gregg Hull				
Krista Kelley	×			
Joseph LiRosi				
Roxanne Luna	x			
John Mierzwa	x			
Laura Musselwhite				
Debbie Ortiz				
Stacy Sacco	x	1		
James Salas	1	1		
Waldy Salazar	1	1		
Leslie Sanchez	x	1		
Diane Saya	×	1		
Jerry Schalow	×	1		
Jennifer Sinsabaugh	×	1		
Raymond Trujillo	×	1		
David Valdes	×	1		
Mark Zientek	x			

Motion: Bob Grassberger Second: Karla Causey No Discussion Action: Passed unanimously by Roll Call Vote.

			AC	TION ITE	EMS			
Tab 1	Approval of Op-418 -	- WCCNN	/I Dema	and Occup	pation Polic	cy – Change 4		
	by Tawnya Rowland, WCCNM Program Manager							
	 Recommendation Workforce So and Employm In addition, re Board approvidemonstrating opportunities data is publish during the next Discussion Motion: Karl Second: Krist No Discussion 	tion to ap lutions, E ent Grow commend al for WC g high-der in the Cer ned, the V at schedu a Causey ta Kelley n	prove t conomi th proje d appro CNM se mand a ntral Re VCCNN led WC	the Decer ic Resear ections. val to no ervice pro nd high-g egion. Ins A A/E will CNM Boa	nber 22, 20 ch and Ana longer requ oviders to u rowth occu stead, each provide the ard meeting	Policy, change 4 022, New Mexico Department of alysis Bureau In-Demand Occupations alire a policy modification and WCCNM tilize current labor statistics pations and employment growth year after the Demand Occupation e labor projections as an Agenda item g, and as needed/requested.		
	Action: Pass	ed unanin	nousiy	by Roll Ca	all vote.			
		Yes	No	Abstain	No Vote			
	Marvis Aragon	×						
	Odes Armijo-Caster	×						
	Beth Barela, Treasurer	×						
	Joseph Bizzell Celina Bussey							
	Doug Calderwood	×	_					
	Danielle Casey	x						
	Karla Causey	×						
	Eleanor Chavez		_					
	Robert Chavez	×						
	Vaadra Chavez	×						
	Troy Clark	x						
	Herb Crosby	×						
	Kristen Gamboa	×						
	Bobby Getts							
	Marni Goodrich	x						
	Bob Grassberger	×						
	Tracey Hartzler							
	Antoinette Holmes							
	Gregg Hull							
	Krista Kelley	x						

Joseph LiRosi

		1 1	
Roxanne Luna	×		
John Mierzwa	X		
Laura Musselwhite			
Debbie Ortiz			
Stacy Sacco	X		
James Salas			
Waldy Salazar			
Leslie Sanchez	X		
Diane Saya	X		
Jerry Schalow	X		
Jennifer Sinsabaugh	x		
Raymond Trujillo	x		
David Valdes	x		
Mark Zientek	x		



SERVICE and TRAINING PROVIDER UPDATES-INITATIVES

Tab 2 WCCNM Workforce Connection Operations By Art Martinez, WCCNM Administrator Mr. Martinez gave an update on the New Mexico Workforce Connection Offices for January 31, 2023. Tab 3 Pathway Home – Chances Grant By Tawnya Rowland, WCCNM Operations Manager Ms. Rowland gave an update of the Chances Grant. Tab 4 Performance & Dashboard Updates Due to time allotment report was not given. Tab 5 Social Media Update and Performance Due to time allotment report was not given.

Tab 6 **Chairman's Items –** Mr. Mierzwa stated that CNM Ingenuity has a GTA Legislative Bill SJR9

UPDATES

Tab 7WIOA Monthly Expenditure Report for January 31, 2023

by Jesse Turley, Workforce Accounting Manager

- Jesse Turley, WCCNM Accounting Manager, provided reporting for the WIOA Monthly expenditure report as of January 31, 2023
- Year-to-date formula and other funding sources expenditures for the current period, totaled \$3,429,688 with a total year-to- date expenditure totaling \$6,271,382.

Questions and Comments Followed

Tab 8WIOA Updates

 Mr. Martinez stated that redesignation has gone away and are working with the other boards for strategies.

COMMITTEE REPORTS

Due to time allotment this section was skipped.

- Disability Standing Committee No Report (suggested to meet once a year)
- Economic Development Ad-Hoc Committee Mr. Zientek stated they meet monthly, last meeting discussion was on projecting more green energy (wind & solar).
- **Operations Standing Committee** Mr. Calderwood, Chair stated that the committee meet on January 19, 2023. A draft charter weas presented with the roles and responsibilities of the committees, including the firewall between the Administrative Entity and Operations.
- Youth Standing Committee No Repot
- Business \ Engagement Ad-Hoc No Report 501C3 or C4 Separate Arm of the Board – Mr. Martinez, Ms. Kelley and Ms. Rodriquez have been meeting to discuss what entities would be the best fit on how to structure this committee statewide.

PUBLIC COMMENT/ADJOURNMENT	•
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- Public Comment None
- Adjournment 3:24 p.m.

NOTES

Next Meeting:Date:Monday, April 17, 2023Time:1:30 p.m.Location:Mid-Region Council of Governments – Board Room

Approved at the April 17, 2023, WCCNM Full Board Meeting:

John Mierzwa, WCCNM Chair

ATTEST:

Secretary

"Equal Opportunity Program"

Tab 2

New Mexico Workforce Connection

A Proud Partner of the American Job Center Network

Central Region Monthly Report March 2023

Presented to the WOrkforce connection of central new mexico

April 17, 2023

www.jobs.state.nm.us

www.wccnm.org Follow, like & subscribe @nmworkforce

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Last Month's Activities

Central Region Updates & Monthly Highlights

Marketing Updates

WCCNM's Social Media Coordinator develops a targeted marketing campaign for each event using a data-driven approach, which includes analytics about the best time to post on each platform, which audiences to target with outreach, when to boost posts to maximize return on investment, and more. The team also works closely with employers to develop promotional material advertising their open positions in advance of the event, which boosts employer engagement and deepens relationships between WCCNM and our business customers.

Follow, like & subscribe @nmworkforce (Workforce Connection of Central New Mexico).



Partner Network Updates

Workforce Connection of Central New Mexico (WCCNM) works collaboratively with multiple programs and organizations throughout our central region to better serve job seekers and employers. Some of our partnerships are mandated by the Workforce Innovation and Opportunity Act (WIOA) of 2014; others have been established to better meet the full scope of job seeker and employer needs. For more information about the organizations and programs in the Central Region partner network, visit our website at https://www.wccnm.org/wccnm-partners/

Individual Services

The Individual Services section includes summary data and performance of all co-located and core partners.

▲ IN MARCH, 521 NEW CLIENTS REGISTERED IN THE NMWC ONLINE SYSTEM (WWW.JOBS.STATE.NM.US), COMPARED TO 422 INDIVIDUALS IN FEBRUARY.

WIOA Title 1.B Adult & Dislocated Worker Programs

The Adult & Dislocated Worker (DW) Programs:

- ENROLLED 61 PARTICIPANTS IN MARCH 2023, COMPARED TO 33 LAST MONTH;
 - O BERNALILLO: 40 PARTICIPANTS
 - O SANDOVAL: 12 PARTICIPANTS
 - O TORRANCE: 5 PARTICIPANTS
 - O VALENCIA: 4 PARTICIPANTS
- ▲ FACILITATED LABOR MARKET INFORMATION (LMI) WORKSHOPS FOR 49 POTENTIAL PARTICIPANTS, COMPARED TO 54 LAST MONTH;**

WIOA Adult & Dislocated Worker Program Highlights

- **61** participants enrolled
- **1** customized training contracts
- **46** ITAs (training & education assistance)
- **10** OJT contracts for **12** clients

- PROVIDED THE WIOA TITLE 1.B ADULT & DISLOCATED WORKER ORIENTATION TO 182 POTENTIAL PARTICIPANTS, COMPARED TO 163 LAST MONTH;
- DEVELOPED 61 INDIVIDUAL EMPLOYMENT PLANS (IEP), COMPARED TO 33 LAST MONTH;
- CREATED 1 CUSTOMIZED TRAINING (CT) CONTRACTS FOR 1 CLIENTS, COMPARED TO 1 CONTRACTS FOR 4 CLIENTS LAST MONTH;
- ESTABLISHED 46 INDIVIDUAL TRAINING ACCOUNTS (ITA), COMPARED TO 20 LAST MONTH;
- ▲ DEVELOPED 10 ON-THE-JOB TRAINING (OJT) CONTRACTS FOR 10 CLIENTS, COMPARED TO 11 CONTRACTS FOR 12 CLIENTS LAST MONTH;
- ▲ CREATED 0 APPRENTICESHIP CONTRACTS FOR 0 INDIVIDUAL(S), COMPARED TO 0 CONTRACTS FOR 0 CLIENTS LAST MONTH.

Dislocated Worker Outreach

The WIOA Adult & DW program continues to reach out to dislocated workers through referrals, social media, phone and email. The weekly "bridge report" from the Unemployment Insurance (UI) system continues to be a main source for recruiting dislocated workers for placements or to offer skills training opportunities. The program is also receiving referrals from the Ready NM program, which are coming through the Eligibility Explorer module in the NMWC online system (www.jobs.state.nm.us).

The program also uses Reemployment Services and Eligibility Assessment Grant (RESEA) appointments as a recruiting tool for dislocated workers. A video presentation was created for in-person RESEA workshops, and program staff are available to join these workshops to offer information on the WIOA program. Business and Career Specialist Staff are currently attending four workshops per week to meet with attendees who express interest in training and are available after each workshop to answer questions and assist interested individuals in beginning the WIOA application process.

Staff have also been attending all hiring events, both in-house and at locations within our region, to connect with job seekers to fill open positions, discuss interest in job training, and provide WIOA information to employers in attendance.

Funding for Training & Education

Referrals continue to be processed from CNMI, Pima Medical, Brookline College, Carrington College, Phoenix Truck Driving School, 160 Driving Academy, Intelligence, UNMCE, UNM Valencia, and CNM Main. These requests are mostly in the Healthcare, Transportation and Information Technology fields.

OUTREACH & PARTNERSHIP OPPORTUNITIES – TARGET POPULATIONS

The Workforce Innovation and Opportunity Act (WIOA) has a focus on helping low-income and disadvantaged populations. The workforce development professionals in Central Region NM Workforce Connection centers operate within the integrated system, complete with co-located partners, procured service providers, and shared resource leveraging. However, funding and available public resources are still finite and limited, so populations with significant or multiple barriers to employment should receive priority for services.

Some special populations the workforce system serves include but are not limited to:

- Veterans and eligible spouses
- Individuals with disabilities, both youth and adults
- English language learners (limited English proficient)
- Migrant and seasonal farmworkers
- Out-of-school youth
- Adult and youth ex-offenders (justice-involved)
- Public assistance recipients (TANF, SNAP, SSI, Medicaid, etc.)
- Youth in, or previously in, foster care
- Homeless individuals, both youth and adults
- Runaway youth
- Pregnant and parenting youth
- The long-term unemployed
- Low-income workers earning wages below self-sufficiency
- Basic skills deficient individuals
- The over 55 age group

Program staff conduct in-person orientations, which take place on Mondays at 9:00am and 3:00pm. They also offer Labor Market Information workshops on Tuesdays at 9:00am. These services also remain available virtually for those whose circumstances prohibit them from attending. These workshops are also available in Sandoval, Torrance, and Valencia County Workforce Connection centers; jobseekers should check with their local center for times.

WIOA Title 1.B Youth Program

The WIOA Youth Program:

- ▲ ENROLLED 21 NEW CLIENTS WITH 12 AS ITINERANT ENROLLMENTS IN JANUARY 2022, COMPARED TO 21 NEW CLIENTS WITH 10 ITINERANT ENROLLMENTS LAST MONTH;
 - O BERNALILLO: 11 ENROLLMENTS
 - O SANDOVAL: 4 ENROLLMENTS
 - O TORRANCE: 4 ENROLLMENTS
 - O VALENCIA: 2 ENROLLMENTS
- ▲ PLACED 8 IN WORK EXPERIENCE, COMPARED TO 5 LAST MONTH:
 - O BERNALILLO: 3 YOUTH IN WORK EXPERIENCE
 - O SANDOVAL: 2 YOUTH IN WORK EXPERIENCE
 - O TORRANCE: 1 YOUTH IN WORK EXPERIENCE
 - O VALENCIA: 2 YOUTH IN WORK EXPERIENCE

▲ ESTABLISHED 3 INDIVIDUAL TRAINING ACCOUNTS (ITAS), COMPARED TO 6 LAST MONTH.

▲ THE TOTAL CASELOAD FOR THE YOUTH PROGRAM IS 659, COMPARED TO 695 LAST MONTH.

The WIOA Youth program continue with the efforts for a second Sector Partnership which will provide HSE preparation along with training and employment in phlebotomy. Business Practitioner, Angelo Abeyta has requested a meeting with Vitalant to discuss training and employment for participants interested in the field.

• Page 5

WIOA Youth Program Highlights

- 21 participants enrolled
- **8** participants placed in work experience
- **3** ITAs (training & education assistance)
- 659 individuals on total caseload



WIOA Title III Wagner-Peyser and Employment & Career Services

The Employment & Career Services Team:

- A PROVIDED ONE-ON-ONE COUNSELING SERVICES TO APPROXIMATELY 403 INDIVIDUALS, COMPARED TO 494 LAST MONTH;
- ASSISTED 37 INDIVIDUALS WITH DEVELOPING THEIR RESUME AND/OR EMPLOYMENT PLANS, COMPARED TO 54 LAST MONTH:
- PROVIDED REEMPLOYMENT SERVICES TO 279 UNEMPLOYED INDIVIDUALS THROUGH THE REEMPLOYMENT SERVICES AND ELIGIBILITY ASSESSMENTS (RESEA) PROGRAM, COMPARED TO 225 LAST MONTH;
- ▲ TOOK 94 TOTAL JOB ORDERS, COMPARED TO 174 LAST MONTH;

Employment & Career Services Program Highlights

- **403** individuals received one-on-one counseling
- **37** individuals received assistance with resumes and/or employment plans
- **279** unemployed individuals received **RESEA** services
- REFERRED 80 INDIVIDUALS TO WIOA, COMPARED TO 69 LAST MONTH;
- ▲ PLACED 5 JOB SEEKERS (STAFF ASSISTED) WITH EMPLOYMENT OPPORTUNITIES, COMPARED TO 4 LAST MONTH; AND,
- ▲ PRE-SCREENED 22 INDIVIDUALS FOR EMPLOYMENT, COMPARED TO 4 LAST MONTH.

Additionally, the team provided the following services specifically to veterans:

- ▲ PROVIDED SERVICES TO A TOTAL OF 114 VETERANS, COMPARED TO 156 LAST MONTH;
- REGISTERED 18 NEW VETERANS, COMPARED TO 18 LAST MONTH; AND
- ▲ PROVIDED 21 JOB REFERRALS, COMPARED TO 44 LAST MONTH.

Resume, interview, and soft skills webinar workshops are heavily promoted in the Central Region via e-blasts and social media posts/story highlights.

Veteran Services Program Highlights

- **114** veterans received services
- 18 veterans registered for services
- **21** veterans were referred to jobs



Business Services

The Business Services section includes summary data and performance of all co-located, core partners.

- ▲ IN MARCH 2023, THERE WERE 510 OUTREACH ACTIVITIES WITH EMPLOYERS.
- ▲ THERE WERE 1847 JOBS POSTED IN THE NM WORKFORCE CONNECTION SYSTEM (WWW.JOBS.STATE.NM.US) BY NMWC STAFF (JOB ORDERS TAKEN) IN JANUARY.
- QUALIFIED CANDIDATES WERE REFERRED TO 68 EMPLOYERS.

The WIOA Adult & Dislocated Worker (DW) staff attended a career fair at Relios Jewelry Manufacturing to assist those being laid off to locate new employment. This career fair is post the rapid response offered to those affected by the upcoming layoffs which will affect approximately 60 employees.

On March 21st the team met with the Iron Workers Union employers at their hall to discuss the WIOA program and how we may assist them with training and recruiting.

There were8 participants successfully enrolled in "Advancing Careers in Trades" a pre-apprenticeship Program sponsored by Meta and Fortis Construction, the General contractor on the data center project. We will be providing supportive assistance for work boots and tools. They will start to recruit for the next cohort near the end of April as the current cohort will be graduating early May. This is an effort to build a pipeline of new apprentices for the trades.

The WIOA Adult & Dislocated Worker (DW) program conducted outreach to the following businesses during March: Educated Wallet, Scott's Fencing Company, Franklin's Earthmoving, Robert's Truck Center, More than Gate-MSG, Willy's Studio, Five Ton Monkey, Admiral Beverage, Jorgenson Orthodontics, Cliffs Amusement park, Evergreen Contractors, I-Teams, P&M Caseworks, First Click, Rose L. Brand & Assoc., Estancia Police Department, Coast to Coast Cars, Coleman Vision, Hotel Parg Central, Esparza Digital Advertising, 814 Solutions, ABQ computer Repair, Galactic Network Intefrators, Aztec Mechanical, One Stop Auto Care, Anglim's Western Metal Works, Rugby, Contech Engineer Solutions, Supplyone,

Business Services Highlights

- 510 business outreach activities
- 1847 job orders (postings) were entered into www.jobs.state.nm.us
- 68 employers received referrals of qualified candidates

Angels Above Home Care, Lanc Industries, Kilonewton LLC, Eagl Technology, Vitality Works, The Remedy Day Spa, Eye Assosciates of New Mexico, Great Western Specialty Services, The Village of Corrales, UNM Hospital (Sandoval), Santa Ana Star Casino, PhotoFarm Studio, BBSI Inc., Print Promo & Apparel, Bank of the West, Jemez Brewery, Westside Glass, New Mexico Gas, Bernalillo Library, and Haider Consulting.

The Business Team is always focusing on outreach to new businesses and recruitment of dislocated workers thru multiple methods.



Success Stories WIOA Title 1.B, Adult and Dislocated Worker Programs

Bernalillo County



Brandon - will tell anyone that asks, that even though he is only 18 he has had his fair share of hard times. Brandon is not only the oldest in his family, he has two sisters, ages 7 and 3, making him the only boy in the family. For a while, Brandon was an only child and was dealing with the divorce of his parents. Brandon was going back and forth between his parents' homes making it very hard for him when it came to school.

Brandon started to fall behind in elementary school. Once he started Middle school he found himself struggling not only with school but also the separation of his parents. At the same time Brandon's mom was getting ready to marry his now, Step-dad who brought his step-sister into the family making him a big brother. His world seemed to be turned upside down. He didn't want to go to school or come out of his room. With the addition

of his new little sister, Brandon's mom was not working and made the decision to home school Brandon.

Brandon was starting to feel like himself and was loving his sisters. He was feeling like he had a real family again and a stable home life. The one thing that continued to concern him was the completion of high school; what was he going to do with his life after high school? As the time neared to achieving his High School Equivalency he began to feel the pressure. He had worked odd jobs but never felt like they were going anywhere.

After a lot of soul searching he decided on a career in truck driving. He had a talk with his mom and she was in full support. He started to do research on schools offering CDL training and found Phoenix Truck Driving School. He met with the school and after leaving he started to feel defeated; Phoenix told Brandon that he would need to get 3 Pre-Hire letters because of his age, they also told him that the training was going to cost him approximately \$5,000. He thought, who is going to want to hire an 18yr old and where will I get 5000.00? As he was driving home he decided that he wasn't going to give up. He was on a mission to get 3 pre-hire letters and find the money for tuition. The first 3 places he went to give him the required pre-hire letters and he decided he would take out a loan for the cost of the training. Brandon went back to Phoenix Truck Driving School, and as he was registering, Phoenix told him about WIOA Program and the assistance that was available. He was on cloud nine! He attended

Orientation, was assigned a CDS and completed the WIOA process within a week. Brandon qualified as an Employed worker (Adult Category) and was awarded WIOA funds for CDL training. He completed his training and is now employed at Roadrunner Redi-Mix driving a Cement truck working full time earning \$22.50 an hour. Brandon is beyond thankful and told his CDS. "I've been able to get my life back on track and I have so much motivation, thank you!!!"

Months in Staff	<u>Q-2</u>	<u>Q-4</u>	<u>Credential</u>	<u>Measurable Skill Gain (MSG)</u>		
Assisted	Employed 2 nd Qtr.	Employed 4 th Qtr.	Attained a recognized	Defined as a documented academic, technical,		
Service	After Exit	After Exit (Effective	postsecondary credential	occupational, or other form of progress,		
	(Effective Date)	date)	or diploma	towards a credential or employment		
				(Annual/Real Time).		
3 months (07/28/2022)	Projected 2 nd qtr. 2023 (Apr-Jun 2023)	Projected 4 th qtr. 2023 (Oct-Dec 2023)	CDL 10/31/2022	Achieved for PY 22		

Services Provided:

Intake and eligibility determination. Case file development, forms completion, orientation and enrollment. Career Counseling, basic skills assessment, comprehensive assessment (Work Keys), development of a comprehensive individual employment plan to help Brandon move through the requirements of obtaining the CDL and subsequent employment. Completion of all ITA required contract forms with Phoenix Truck Driving School. Monthly follow-up to provide moral support and encouragement, determine progress and identify potential barriers that could have hindered Brandon's successful completion. Brandon remains employed but follow-up will occur to assure on-going employment and offer additional assistance as required.



Mackenzie P. - entered the WIOA program in November 2022. At the time of her application, she was a part time manager at the Melting Pot working 40 + hours a week. Mackenzie had been working in the food service industry since 2012. When the pandemic hit, she became unemployed, and realized that she was ready for a career change. It was her lifelong dream to become a garbage truck driver. She felt that she was ready to start making changes so she could make that lifelong dream a reality. Mackenzie's previous jobs were low-paying and she wanted to explore something completely new and different that could help move her forward into a career.

Mackenzie came into our office to apply for our programs and qualified to participate in the WIOA program as an adult. After some guided research,

Mackenzie found that the first step toward making her dream real was obtaining a CDL. Mackenzie decided to enroll into the CDL program at Phoenix Truck Driving School. She loved learning about all the ins and outs of trucking. She felt the program was a great fit for her because she was able to learn "hands-on" and get her license fairly quickly.

Mackenzie earned her CDL and went straight to searching for a job. She quickly learned that many places require a minimum of one year experience. She applied for her dream job as a solid waste operator for the City of Albuquerque. Her hopes fell when she was told she didn't have the experience they were looking for. It didn't deter her enthusiasm and she started looking anywhere she thought she might be able to use her new skills; she applied at Coca-Cola, Shamrock and Sysco. After about two months Mackenzie's Dream came true! She had applied for and landed a full-time position at with the Waste Management Dept. in Rio Rancho.

Mackenzie was ecstatic to finally get to drive a garbage truck and be a solid waste collector. She remains employed fulltime with Waste Management earning \$35.00 an hour. Mackenzie is grateful for the WIOA Program that has provided her with a great opportunity to make her dream come true with a career that has great potential for longevity and room to grow. She looks forward to embarking on her new career in the solid waste industry.

Months in Staff Assisted Service	Q-2 Employed 2 nd Qtr. After Exit (Effective Date)	Q-4 Employed 4 th Qtr. After Exit (Effective date)	<u>Credential</u> Attained a recognized postsecondary credential or diploma	Measurable Skill Gain (MSG) Defined as a documented academic, technical, occupational, or other form of progress, towards a credential or employment (Annual/Real Time).
4 months (10/26/2022)	Projected 3 rd qtr. 2023 (July-Sept 2023)	Projected 1 st qtr. 2024 (Jan-Mar 2024)	CDL 2/24/2023	Achieved for PY 22

Services Provided

Initial assessment to aid in determination of accurate service provision. Intake, eligibility determination, intensive assessment (Work Keys) to meet training program requirements. Case file development, extensive forms completion. Development of a comprehensive employment plan aligned with all required of the chosen employment goal. The IEP will identify all required steps necessary for Mackenzie to become fully skilled in her new position. Monthly contact to provide support and determine progress and identification of any potential barriers that may affect a successful experience and ultimate job placement. Mackenzie successfully completed her program and has obtained permanent, unsubsidized employment. Follow-up will be provided with an offer for on-going support to assure continued employment.



Mackenzie S. - came into the NM Workforce Connection Bernalillo County office On September 22, 2022, seeking assistance in finding employment that could help her obtain professional skills in her new career path. She had completed her BA in Science of Environmental Engineering in May from the University of Nevada. She was working in a work study position at the University of Nevada before relocating to Albuquerque.

Mackenzie had been seeking employment in her field but was struggling due to her limited work experience. This made her a perfect fit for the WIOA OJT component. She spoke with WIOA staff and learned about the WIOA OJT training program and possible Career services. She completed her WorkKeys assessment and brought in all the required documentation. She completed her Intake on September 23, 2022

and was qualified for the program as an Adult participant.

Mackenzie had been speaking with the HR Generalist, Marisa of Souder Miller & Associates DBA Millers Engineers Inc. in regards to an employment opportunity with the company. The HR Generalist interviewed Mackenzie and offered her a Staff 1 Engineer position starting at \$28.86 an hour through the assistance of the WIOA OJT program.

Mackenzie was hired by Souder Miller & Associates DBA Millers Engineers Inc. and was allocated 800 hours of OJT to gain

the skills necessary for her new position. Mackenzie started her employment on 9/26/2022 and worked closely with her manager and peers to gain the skills for her new position. She successfully completed her OJT hours on February 24, 2023 and was welcomed as a full time employee with the company. Mackenzie was thankful for the opportunity that she received from the WIOA Program and hopes that her story will encourage more individuals to seek support from WIOA.



Months in Staff Assisted Service	Q-2 Employed 2 nd Qtr. After Exit (Effective Date)	Q-4 Employed 4 th Qtr. After Exit (Effective date)	<u>Credential</u> Attained a recognized postsecondary credential or diploma	<u>Measurable Skill Gain (MSG)</u> Defined as a documented academic, technical, occupational, or other form of progress, towards a credential or employment (Annual/Real Time).
5 months (09/23/2022)	Projected 3 rd qtr. 2023 (July-Sept 2023)	Projected 1 st qtr. 2024 (Jan-Mar 2024)	N/A	Achieved for PY 22

Services Provided:

Initial assessment to determine service needs. Intake and eligibility determination. Case file development, forms completion, orientation and enrollment. Comprehensive assessment (Work Keys) was provided by our WP partner and used in the development of a comprehensive individual employment plan to help Andrea identify and understand all potential steps necessary to achieving her employment goal. Completion of all required forms for the OJT contract with Souder Miller & Associates. Monthly follow-up and timesheet evaluation collection, provision of on-going support and determination of progress to determine any potential barriers that may impede Mackenzie's successful goal achievement. Mackenzie has obtained employed in her chosen field. Follow-up will occur to assure on-going employment and to determine requirement of additional assistance.



Valencia County

Judiah- entered the WIOA program in July 2022. At the time of her application, she was working with a local propane company living pay check to pay check even though she was employed full-time. This along with other eligibility requirements qualified her for the Adult program. She has very limited experience in the workforce since she graduated from high school in 2019, and decided that it was time that she started working toward a career and not just working the long hours for just a "job".

Judiah decided to enroll in the Medical Assisting program at Carrington College. She quickly learned that the medical field was where she needed to be, and enjoyed learning everything required in the profession. She immediately excelled and maintained a 4.0 GPA throughout her time with Carrington College. She completed the program in March 2023.

Throughout her participation in the Medical Assisting program, Judiah was motivated to start her new career in the medical field; she especially looked forward to obtaining employment before graduating. Her hard work paid off, she is currently employed with Ortega Wellness as a Medical Assistant earning \$17.50 per hour during a 40 hour work week. Judiah is grateful for the opportunity and support that she received from the WIOA program, and know that she has a bright future ahead of her in her new career.



Months in Staff Assisted Service	Q-2 Employed 2 nd Qtr. After Exit (Effective Date)	Q-4 Employed 4 th Qtr. After Exit (Effective date)	<u>Credential</u> Attained a recognized postsecondary credential or diploma	<u>Measurable Skill Gain (MSG)</u> Defined as a documented academic, technical, occupational, or other form of progress, towards a credential or employment (Annual/Real Time).
10 Months (7/05/2022)	Projected 3 rd qtr. 2023 (Jul-Sept 2023)	Projected 1 st qtr. 2024 (Jan-Mar 2023)	Medical Assistant 3/23/2023	Achieved for PY 22
		Se	<u>rvices Provided:</u>	

Initial assessment to determine training and employment needs. Intake, eligibility determination, intensive assessment (Work Keys). Case file development and forms completion. Development of a comprehensive employment plan regarding the chosen employment industry/occupation Judiah will enter to help identify all required steps necessary to help move her toward goal achievement. Monthly communication to determine progress, if additional assistance is needed and to identify any potential barriers that could impede success. Judiah completed her training and entered into a career pathway in the health care industry as a medical assistant with Ortega Wellness. Follow-up will be provided with an offer for on-going support to assure continued employment.





Sandoval County

<u>**Paulette**</u> - is a recent divorcee, unable to gain employment that could afford her the ability to live on her own. Without alternatives, she had to move back home with her mother for financial the support.

One of Paulette's barriers to employment was a lack of education. Without it, Paulette was only able to obtain entry-level positions offering minimal salary. Without her spouse to lean on, she felt a little lost but began researching different campuses and training programs.

Paulette was invited to visit Pima Medical's Albuquerque campus, and found the Dental Assistant program to be a great entry-level step into a career in dentistry. She was also impressed with the short time commitment required for the

program, and liked the discounted tuition cost. She started the enrollment process with Pima, and worked with a financial aid advisor to determine how she would afford to attend.

After meeting with a financial aid advisor, Paulette was found eligible for a full award amount for Pell grant assistance and received information about the WIOA program. She was advised to apply for the WIOA grant assistance to help her avoid debt by pulling student loans. Excited about the possibility of not having to pay a penny for this training, she immediately contacted her local New Mexico Workforce connection center for more information.

After attending an orientation at the Rio Rancho office, Paulette was assigned a case manager who helped her complete an application for WIOA funding assistance. During her initial assessment interview with her case manager, it was determined that she met requirements for funding under the Displaced Homemaker category. Paulette provided all required documents and completed WorkKeys assessments. She was thrilled when she received approval for WIOA funding. She vowed to see the training through so she could get back on her own two feet.

After nine months of hard work and focus, Paulette obtained her certificate of completion in Dental Assisting from Pima Medical, along with a Radiation and Health & Safety DANB from the Dental Assistant National Board certificate. After several interviews, Paulette accepted an employment offer from Family & Cosmetic Dental Design as a Dental Assistant earning \$20.00 per hour. She is thankful to the WIOA program that helped her begin a career in the dentistry field despite her lack of experience and education.

Months in Staff	<u>Q-2</u>	<u>Q-4</u>	Credential	Measurable Skill Gain (MSG)
Assisted	Employed 2 nd Qtr.	Employed 4 th Qtr.	Attained a recognized	Defined as a documented academic, technical,
Service	After Exit	After Exit (Effective	postsecondary credential	occupational, or other form of progress,
	(Effective Date)	date)	or diploma	towards a credential or employment
				(Annual/Real Time).
8 months	Projected	Projected	Dental Assisting	Achieved for PY 22
(05/13/2022)	2 nd qtr. 2023 (Apr-Jun 2023)	4 th qtr. 2023 (Oct-Dec 2023)	12/22/2022	

Intake and eligibility determination. Initial assessment of need, case file development, forms completion, orientation and enrollment. Career Counseling, basic skills assessment, comprehensive assessment (Work Keys), development of a comprehensive individual employment plan to help guide Paulette through all required steps and timelines required to achieve her goal. Completion of all ITA required contract forms with Pima Medical. Monthly follow-up with the client was conducted to provide moral support and encouragement and to determine progress and identify potential barriers that may hinder Paulette's successful completion. Paulette is currently employed but follow-up will occur to assure on-going employment and offer additional service assistance as required.

WIOA Title 1.B Youth Program

Bernalillo County



Christina joined the WIOA program in June 2022. She qualified for the program with a disability.

She enrolled in the program with hopes to join PIMA's Veterinary Assistant program, she stated that she liked working with animals because sometimes working with people exacerbated her medical issues. She felt nervous to start school but determined to overcome her barriers.

Christina enrolled in the Veterinary Assistant program at PIMA. She worked hard and kept up her grades, maintaining a 3.95 cumulative GPA. Christina competed her clinical and was able to gain full time employment at 4 Paws Pet Hospital. She has earned her Veterinary Assistant certificate.

Christina loves working at the pet hospital and is excited to be employed in her chosen field after

completing her schooling. She is doing well and feels the WIOA program greatly helped her to overcome her barriers and meet her employment goals.

Torrance County

Maryrose, 19, came to the WIOA Youth Program hoping to receive funding to help her pay for the Medical Assistant training program at PIMA Medical Institute in Albuquerque, New Mexico. Maryrose was successfully enrolled into the WIOA Youth program and was not only able to receive funding through the WIOA grant to pay for her training program, she also was able to obtain mileage reimbursement as a Supportive Services to help her pay for the cost of the gas from traveling from her home to PIMA's campus. Maryrose recently completed her Medical Assistant training program at PIMA and her externship. She was hired on by her externship site as a Medical Assistant.



Labor Market Information & Economic Update

Latest Employment News

Statewide



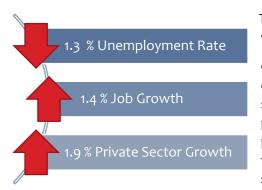
New Mexico's seasonally adjusted unemployment rate (based on the Current Population Survey, also known as the household survey) was 3.6 percent in February 2023, up from 3.5 percent in January 2023, and down from 5.0 percent in February 2022. The national unemployment rate in February was 3.6 percent, up from 3.4 percent in January and down from 3.8 percent last year.

Over the year, New Mexico's total nonagricultural employment increased by 22,800 jobs, or 2.7 percent. Most of these gains were in the private sector, which was up 18,800 jobs, or 2.9 percent. The public sector was up 4,000

jobs, or 2.2 percent. Seven of the nine major private industry sectors reported employment increases over the year.

(Labor Market Review, Volume 52 No. 2 Published March 31, 2023. NMDWS, Economic Research & Analysis)

Albuquerque MSA (Bernalillo, Sandoval, Torrance, and Valencia Counties)



The not-seasonally adjusted unemployment rate for the Albuquerque MSA was 3.2 percent over the state's whole of 1.3 percent.

Over the year, the Albuquerque MSA grew by 5,700 jobs in total nonfarm employment, representing a gain of 1.4 percent. The following private sector industries added jobs: leisure and hospitality, up 2,100 jobs, or 5.2 percent; private education and health services, up 1,900 jobs, or 2.9 percent; professional and business services up 1,300 jobs, or 2.0 percent; financial activities, up 600 jobs, or 3.0 percent; miscellaneous other services, up 400 jobs, or 3.5 percent; manufacturing, up 400 jobs, or 2.4

percent; mining and construction, up 300 jobs, or 1.2 percent; and information, up 100 jobs, or 1.8 percent. Trade, transportation, and utilities was down 1,000 jobs, or 1.5 percent. In the public sector, state government was down 3,200 jobs, or 10.7 percent; local government was up 800 jobs, or 2.2 percent; and federal government jobs were unchanged from the previous year's level.

(Labor Market Review, Volume 52 No. 2 Published March 31, 2023. NMDWS, Economic Research & Analysis)



Tab 4

WORKFORCE CONNECTION

OF CENTRAL NEW MEXICO

Reports

Performance Dashboard

WCCNM LWDB Quarterly Report

Performance PY2022 – 3rd Quarter

	Adult	Dislocated Worker	Youth
Enrolled	59	11	19
Exited	0	0	0
Carry Over	511	109	357
Served (Enrolled + Carry Over)	570	120	376

Updated and Extracted from Future Works 04/14/2023.

		Participants Served				
	Adult	Dislocated Worker	Youth			
Eligible Veterans	17	4	1			
Individuals with a Disability	11	0	80			
Displaced homemakers	0	11	0			
Low-income individuals	291	116	387			
Older individuals	23	9	0			
Ex-offenders	4	1	3			
Homeless individuals or runaway youth	2	0	6			
Current or former foster care youth	0	0	0			
English language learners, individuals with low levels of literacy or facing substantial cultural barriers	255	52	351			
Eligible migrant and seasonal farmworkers	0	0	0			
Exhausting TANF within 2 years (Part A Title IV of the Social Security Act)	0	0	0			
Single parents (Including single pregnant women)	36	10	12			
Long-term unemployed (27 or more consecutive weeks)	12	6	0			

Updated and Extracted from WCOS on 04/142023.

	Title I	Title II N/A	Title III	Title IV N/A
Enrolled	89		865	
Exited	0		0	
Carry Over	981		1590	
Served (Enrolled + Carry Over)	1070		2455	

Updated and extracted from Future Works 04/14/2023. Title II and Title IV unavailable.

	Adult					
Indicator - Numerator/Denominator	Actual	Negotiated	% Met	Meet/Exceed/Failed		
Employed in Q2 Rate: 107/138	77.5%	75.50%	102.64%	Exceeds		
Employed in Q4 Rate: 98/120	81.7%	75.5%	108.21%	Exceeds		
Median Wages in Q2: 107	\$10536.49	\$8,000.00	131.71%	Exceeds		
Credential Attainment Rate: 41/69	59.4%	64.00%	92.8%	Meets		
Measurable Skills Gains Rate: 106/467	22.7%	63.25%	35.90%	*TBD		
Adult Participation Threshold: 515/850	515	850	60.59%	*TBD		

Extracted from WCOS 04/14/2023. *TBD = Annual Indicator, determined in the Rolling Four - year-end report.

	Dislocated Worker							
Indicator - Numerator/Denominator	Actual	Negotiated	% Met	Meet/Exceed/Failed				
Employed in Q2 Rate: 55/70	78.6%	68.00%	115.59%	Exceeds				
Employed in Q4 Rate: 42/61	68.9%	68.50	100.06%	Exceeds				
Median Wages in Q2: 55	\$8922.72	\$7,850.00	113.66%	Exceeds				
Credential Attainment Rate: 34/44	77.3%	70.00%	110.43%	Exceeds				
Measurable Skills Gains Rate: 29/110	26.4%	61.00%	43.29%	*TBD				
DW Participation Threshold: 117/300	117	300	39.00%	*TBD				

Extracted from WCOS 04/14/2023. *TBD = Annual Indicator, determined in the Rolling Four - year-end report.

	Youth					
Indicator - Numerator/Denominator	Actual	Negotiated	% Met	Meet/Exceed/Failed		
Employed in Q2 Rate: 52/72	72.2%	67.00%	107.76%	Exceeds		
Employed in Q4 Rate: Median Wages in Q2: 33/48	68.8%	66.00%	104.24%	Exceeds		
Median Wages in Q2: 49	\$4912.25	\$3,700.00	132.76%	Exceeds		
Credential Attainment Rate: 20/28	71.4%	52.00%	137.3%	Exceeds		
Measurable Skills Gains Rate: 42/221	19.0%	51.00%	37.25%	*TBD		
Youth Participation Threshold: 391/525	391	525	74.48%	*TBD		

Extracted from WCOS 04/14/2023. *TBD = Annual Indicator, determined in the Rolling Four - year-end report.

		/P		
Indicator - Numerator/Denominator	Actual	Negotiated	% Met	Meet/Exceed/Failed
Employed in Q2 Rate: 727/1229	59.2%	58.00%	102.07%	Exceeds
Employed in Q4 Rate: 584/963	60.6%	58.00%	104.48%	Exceeds
Median Wages in Q2: 727	\$7157.25	\$5.574.00	128.40%	Exceeds

Extracted from WCOS 04/14/2023. *TBD = Annual Indicator, determined in the Rolling Four - year-end report.

Workforce Connection of Central NM WIOA Dashboard - PARTICPANT SERVICES PY22 7-1-22 to 6-30-23

	PY22 7-1-22 to 6-30-23									
		CumulativeThrou PY O3	gh							
	Month of :	Mar-23 (7/1/22 - 3/31/23	.)	75.00%	of Year					
	TRAININ	G Budget	Total	Exp & Oblig	Budget Bala	ance	# Clier	nts Served	AVG COST	PER PARTICIPANT
-30-23	%Training to Total WCCNM Bud	2	Total	Exp & Oblig	% to Training Budget		% to Training Budget		to All Categories	
RMULA	-	% \$ 6,397,795	\$	5,598,275	87.50% \$	799,520	12.50%	1,596		
	ADULT / DW	4,625,310		4,150,912	89.74%	517,611	11.19%	881	55.20%	\$4,7
	INDIVIDUAL CAREER SEVICES (Formerly -	INTENSIVE SERVICES)		0	0.00%			0	0.00%	
	INDIVIDUAL TRAINING ACCOUNTS	,		2,549,378				449	28.13%	\$5,6
	ON THE JOB TRAININGS			1,187,439	25.67%			196	12.28%	\$6,0
From PY21	CUSTOMIZED TRAINING		1	63,340	1.37%			42	2.63%	\$1,5
	INCUMBENT WORKER TRAINING	Max 20% Yr =\$1,545,795		153,924				156	9.77%	۹1,5 \$9
			0	155,924	3.33%			150	9.77%	¢2
	TRAINING OBLIGATED CURRENT YR PAID		U							
	Adult / DW / DWG - Internship/Transition	al Jobs		153,618	3.32%			38	2.38%	
	SUPPORTIVE SERVICES ADULT / DW	130,000		43,213	33.24%	86,787	66.76%	254	15.91%	\$1
	YOUTH TRAINING ITA's & Work Exp, On-li	ne 1,532,485		1,368,084	89.27%	164,401	10.73%	246	15.41%	\$5,5
	SUPPORTIVE SERVICES YOUTH	110,000		79,279	72.07%	30,721	27.93%	215	13.47%	\$3
		AL \$ 6,397,795	\$	5,598,275	87.50% \$	799,520	12.50% \$	1,596	100.00%	\$3,5
		+ 0,001,100	Ŧ	0,000,270	CERTIFICATIONS	,	12.0070 4	2,000	1000070	<i>40)0</i>
	Administrative Assistant AR EMT-B Level 1 Apprentice Sheet Metal Worker 1.0 Automotive Service Technician and Mechanic CAD Tech 1 Case Manager Chief Executives (Executive Office Director) Chiropractic Assistant Computer User Support Specialists Electrical Apprentice 1 EMT Training Officer/Supervisor Equipment Operator Executive Assistant Executive Assistant Executive Recruiter Fabrication-Sheet Metal Worker	First-line Supervisor of Production Forest and Conservation Technicians General Manager Graphic Designer Help Desk Team Member Help Desk Team Member Impak Coordinator Inspacetors, Testers, Sorters, Samplers & Insurance CSR Trainee Junior Accountant Landing Gear Technician Machine Operator Level 1 Manutacturing Technician Market Research Analysts & Marketing Marketing Business Manager Material Handler Level 1 Network Administrator	Operatio Opticians Order Cic Order Ful p) Payroll/T Personal & Weig Police Par Printing F Producti Project N Project N Project N Project N Specia Reception Recruiter Sales Res	, Dispensing rk filiment Specialist ax Clerk Lines Producer rrol Officer ress Operator on Worker pordinator Janager Operations Administrator	Shipping Department Supervisor Shop Lead Construction Staff Accountant Staff Engineer in Training II Supervisor of Production Workers Team Assembler Technician Theory Educator Ultrasound Tech Warehouse Manager Wings WORKS Training Assistant <u>Customized Training</u> Signet Training ABC NM Apprenticeship Training Autodesk University CNM Leadership Course		Alternative Pathways LEAP 6- Alternative Teacher License Associates in Nursing ATRP & Traditional Elementar Automotive Technician Bachelor of Business Adminisi Bachelor of Science in Nursing	c D D C C C D C D C D C D C D D D D D D	ertified Public Accountant (CPA) NM law Enforcement Academy Certificat eep Dive Full Stack - Web Development B omputer Systems Technician eep Dive Digital Media ental Assisting/Assistant - Orthodontic lectric Lineworker Pre-Apprenticeship (Ch Si, Emergency Medical Technician EMT- lassage Therapy Tedical Assistant Certification fedical Assistant Certification ranlegal Certificate Program harmacy Technician AS Degree velvincy Technician, AS Degree Velding Technology, Associate of Applied	iootcamp IMI) B Certificate Services Online
	First Line Supervisor of Landscaping, Lawn Service & On the Job Training (OJT)	# of Contracts # of Participants	SEO Cont	ent Writer \$ Paid To Date	Education Leadership Training Custom Trng & Ind		Bookkeeping Administration # of Contracts # of Incum	abont Workors #	of CT Participants	\$ Paid To Da
	Bernalillo	74	204	\$654,609	Bernalillo		36	95	26	\$ Palu 10 Da \$85,39
	Sandoval	49	73	\$130,635	Sandoval		2	8	1	\$3,60
	Torrance Valencia	5 15	13 56	\$25,221 \$61.772	Torrance Valencia		1 9	2 17	0 7	\$5
							-		-	\$15,8
	Encumbered Mixed Counties Total	0 143	0 346	\$315,202 \$1,187,439	Encumbered Mixe	ed Counties Total	0 48	0	0 34	\$111,9 \$217,2
	Total	145	340	\$1,187,439		Total	40	122	J 4	ş217,2
	Individual Training Accounts - Adult / DW (ITA)	\$ Paid To Date Career Se	rvices	\$ Paid To Date	Youth ITA's		\$ Paid To Date			
	Bernalillo	\$1,591,535 Bernalillo		\$0	Bernalillo		\$340,385			
	Sandoval	\$321,054 Sandoval		\$0	Sandoval		\$105,269			
	Torrance Valencia	\$129,060 Torrance \$307,728 Valencia		\$0 \$0	Torrance Valencia		\$78,138 \$79,134			
	Encumbered Mixed Counties	\$200,000		\$0	Encumbered Mixe	d Counting	\$110,000			
	Encumbered Mixed Counties Total	\$200,000 \$2,549,378		\$0	Encumpered Mixe	Total	\$110,000 \$712,926			
		\$2,549,378								
	Adult / DW Work Experience	\$ Paid To Date Adult / DW Supp	Servic	\$ Paid To Date	Youth Work Exper	rience-Online	\$ Paid To Date	Y	outh Supp Services	\$ Paid To Da
	5 I'''	404 COT D 11		40.070			4949 499			A.c

Bernalillo \$91,637 Bernalillo \$8,370 Sandoval \$3,180 Sandoval \$8,825 \$0 Torrance Torrance \$2,507 Valencia \$34,301 Valencia \$22,011 Encumbered Mixed Counties \$24,500 Encumbered Mixed Cou \$1,500 Total \$153,618 Total \$43,213

Bernalillo		\$340,385
Sandoval		\$105,269
Torrance		\$78,138
Valencia		\$79,134
Encumbered Mixed Counties		\$110,000
	Total	\$712,926
Youth Work Experience-Online	•	\$ Paid To Date
Bernalillo		\$212,102
Sandoval		\$97,148
Torrance		\$71,375
Valencia		\$99,534
Encumbered Mixed Counties		\$175,000
	Total	\$655,159

Youth Supp Services	\$ Paid To Date
Bernalillo	\$16,751
Sandoval	\$23,866
Torrance	\$11,955
Valencia	\$21,707
Encumbered Mixed Coun	\$5,000
Total	\$79,279

Tab 7

WORKFORCE CONNECTION

OF CENTRAL NEW MEXICO

FINANCIAL REPORT

.

YEAR TO DATE March 31, 2023

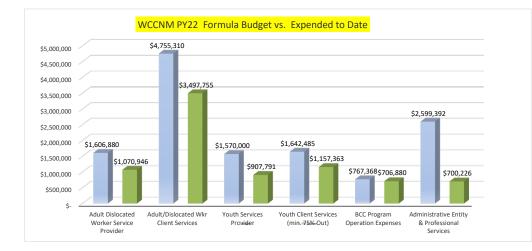
WORKFORCE CONNECTION OF CENTRAL NEW MEXICO

PROGRAM YEAR 2022 7-1-22 to 6-30-23 (PY22) BUDGET TO ACTUAL COMPARISON As of March 31, 2023

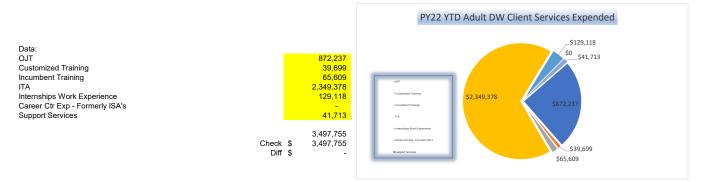
75% Of Year

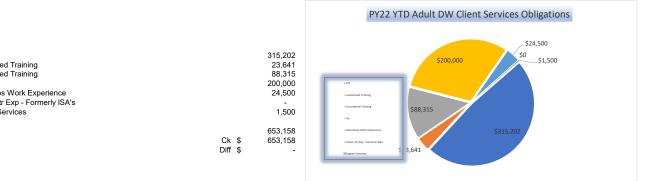
				Budget	Y	ear to Date	En	cumbrance		Variance	
1	Adult Dislocated Worker Service Provider	Service Provider - MRCOG Subtotal	\$	1,606,880 1,606,880	\$	1,070,946 1,070,946	\$	535,934 535,934	\$	0 0	0%
2	Adult/Dislocated Wkr Client Services	Adult / DW Participant Training OJT's CT's ITA's Adult / DW Work Experience W / Workers Comp Adult / DW Supportive Services		4,195,278 430,032 130,000		3,326,923 129,118 41,713		627,158 24,500 1,500		241,196 276,414 86,787	
		Subtotal	\$	4,755,310	\$	3,497,755	\$	653,158	\$	604,397	13%
3	Youth Services Provider	Service Provider - YDI Subtotal	\$	1,570,000 1,570,000	\$	907,791 907,791	\$	662,209 662,209	\$	0 0	0%
4	Youth Client Services (min. 75% Out)	Youth Work Experience - YDI Portion Youth Training Services		775,000 757,485		443,691 639,393		175,000 110,000		156,309 8,092	
		Youth Supportive Services Subtotal	\$	110,000 1,642,485	\$	74,279 1,157,363	\$	5,000 290,000	\$	30,721 195,122	12%
5	BCC Program Operation Expenses	Business & Career Center Facility Operation Business & Career Center Facility Reimbursemet Business & Career Ctr Mgmt - MRCOG Operator Business & Career Ctr Mgmt - MRCOG Operations Staff		700,000 (475,000) 202,368		564,535 (37,707) 89,035 23,640		135,465 (437,293) 60,000 28,000		0 0 53,333 (51,640)	
		Business & Career Ctr Mgmt - MRCOG Project DW NEG Business & Career Ctr Mgmt - MRCOG Project DWS Apprenticeship		- 150,000		- 37,235		- 112,765		- 0	
		Business & Career Center Improvements Subtotal	\$	190,000 767,368	\$	30,142 706,880	\$	- (101,064)	\$	159,858 161,551	21%
6	Administrative Entity & Professional Services	AE/Fiscal Agent - MRCOG		1,184,115		623,418		560,697		0	
		Program Support/Board Expense Contractual Services Contingency & Sale Of Lease Legal Services Audit Services Carved Out 2nd Year Reserve		60,000 30,000 300,000 20,000 65,600 939,677		28,865 683 - 4,816 42,445		25,000 - - 5,000 15,000		6,135 29,317 300,000 10,185 8,155 939,677	
		Subtotal	\$	2,599,392	\$	700,226	\$	605,697	\$	1,293,470	50%
7		TOTAL WIOA FORMULA BUDGET PY22	\$	12,941,436	\$	8,040,962	\$	2,645,933	\$	2,254,540	17%
	OTHER FUNDING:										
	USDOL Chances Grant 3.5 yrs PE-38620-22-60-A-35 7-1-22 to 12-31-25	AE/ Fiscal Agent - Chances Sub Recipient Contractors Client Services - Paid by WCCNM	\$ \$ \$	733,328 857,933 408,738		52,801		40,000		640,527 857,933 408,738	
	Budget - Chances		\$	1,999,999	\$	52,801	\$	40,000	\$	1,907,198	
8	Social Security - Ticket To Work	Social Security TTW - PY20 Balance Available Carry Forward Additional TTW Current Year PY22 Earnings Total Current Year PY22 Expended Subtotal	\$	43,239	ттw мо с \$	Growth / Net Exp 1,236 4,090 (2,854)	\$ \$	- -	\$ \$ \$	43,239 1,236 4,090 39,149	
										TTW Balance	
9		TOTAL WCCNM Budget PY22	\$	14,984,674	\$	8,097,853	\$	2,685,933	\$	4,200,887	28%

								Formula
	Budget		YT	D Expense	Obli	gations	Balance WIOA	
Adult Dislocated Worker Service Provider	\$	1,606,880	\$	1,070,946	\$	535,934	\$	0
Adult/Dislocated Wkr Client Services	\$	4,755,310	\$	3,497,755	\$	653,158	\$	604,397
Youth Services Provider	\$	1,570,000	\$	907,791	\$	662,209	\$	0
Youth Client Services (min. 75% Out)	\$	1,642,485	\$	1,157,363	\$	290,000	\$	195,122
BCC Program Operation Expenses	\$	767,368	\$	706,880	\$	(101,064)	\$	161,551
Administrative Entity & Professional Services	\$	2,599,392	\$	700,226	\$	605,697	\$	1,293,470
	\$	12,941,435	\$	8,040,962	\$	2,645,933	\$	2,254,540



WIOA Activities





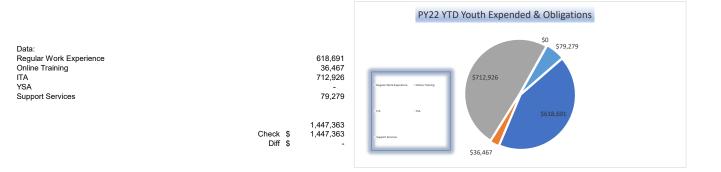
Carried In Obligations from PY21 t0 PY22

\$

Data: 310,414 OJT Customized Training Incumbered Training ITA Internships Work Experience Career Ctr Exp - Formerly ISA's Support Services



		Adult	DW	
OJT Customized Training Incumbered Training ITA Career Ctr Exp - Formerly ISA's Internship Work Exp Support Services		993,051 128,014 89,250 2,065,385	194,389 0 0 483,993	
		2,003,505 - 119,896 44,169	- 33,722 (956)	Total
		3,439,766 83%	711,147 17%	4,150,913
	Ck Ck Diff	4,150,913 4,150,913 -		





	\$ \$	519,070 1,767,752	Watch 22.70% 77.30%	\$2 \$1 \$1 \$1 \$1 \$1
Check Off Financials Not Board Report	\$	2,286,822 2,286,822		

Data: Youth In Youth Out