



Full Board Hybrid

Monday, February 27, 2023
1:30 pm

809 Copper Ave. NW, Albuquerque, NM 87102

https://us06web.zoom.us/webinar/register/WN_q6pDAHU7QZOtVZBcYVi5WA

John Mierzwa, Chair

Krista Kelley Chair-Elect

AGENDA

- ☐ **Call to Order**
- ☐ **Roll Call – Determination of Quorum**
- ☐ **Marvis Aragon** – American Indian Chamber of Commerce New Mexico
- ☐ **Odes Armijo-Caster** – Luz Energy Corp.
- ☐ **Beth Barela, Treasurer** – Manpower of New Mexico
- ☐ **Joseph Bizzell** – Elite Power and Recovery Inc.
- ☐ **Celina Bussey** – Deloitte
- ☐ **Doug Calderwood** – NM Aging & Long-Term Services Department
- ☐ **Karla Causey** – African American Greater Albuquerque Chamber of Commerce
- ☐ **Danielle Casey** – Albuquerque Economic Development
- ☐ **Eleanor Chavez** – NUHHCE District 1199NM
- ☐ **Robert Chavez** – Youth Development Inc.
- ☐ **Vaadra Chavez** – Cyber Security Works
- ☐ **Troy Clark** – New Mexico Hospital Association
- ☐ **Herb Crosby** – AVTEC, Inc.
- ☐ **Kristen Gamboa** – Village of Los Lunas
- ☐ **Bobby Getts** – NM JATC for the Electrical Industry.
- ☐ **Marni Goodrich** – Yearout Mechanical Inc.
- ☐ **Bob Grassberger** – SRD Economic Consulting
- ☐ **Tracy Hartzler** – Central New Mexico Community College
- ☐ **Antoinette Holmes** – NM Department of Vocational Rehabilitation
- ☐ **Gregg Hull** – City of Rio Rancho
- ☐ **Krista Kelley, Chair-Elect** – Motiva Corporation
- ☐ **Joe LiRosi** – Toni & Guy Academy & Salon
- ☐ **Roxanne Luna** – New Mexico Human Services Department
- ☐ **John Mierzwa, Chair** – Ingenuity Software Labs, Inc
- ☐ **Laura Musselwhite** – University of New Mexico Valencia Campus
- ☐ **Debbie Ortiz**, RDO Enterprises
- ☐ **Stacy Sacco** – SACCO Connections
- ☐ **James Salas** – New Mexico Commission for the Blind
- ☐ **Waldy Salazar** – New Mexico Department of Workforce Solutions
- ☐ **Leslie Sanchez** – Dual Language Education of New Mexico
- ☐ **Diane Saya** – Bottom Line Funding NM, LLC
- ☐ **Jerry Schalow** – Rio Rancho Regional Chamber of Commerce
- ☐ **Jennifer Sinsabaugh** – New Mexico MEP
- ☐ **Raymond Trujillo** – Southwest Piping Institute (Local 412)
- ☐ **David Valdes** – Central New Mexico Community College
- ☐ **Mark Zientek** – City of Albuquerque, Economic Development

Approval of Agenda & Minutes Approval

- **Monday, February 27, 2023, Agenda**
- **WCCNM Full Board Minutes, October 17, 2022**

Motion
Second
Action

ACTION ITEMS

Tab 1 Approval of Op-418 – WCCNM Demand Occupation Policy – Change 4
Motion
Second
Action

SERVICE and TRAINING PROVIDER UPDATES – INITIATIVES

Tab 2 **WCCNM Workforce Connection Operations**
Tab 3 **Pathway Home 3 – CHANCES Grant – by Tawnya Rowland**
Tab 4 **Performance & Dashboard Update**
Tab 5 **Social Media Update and Performance**
Tab 6 **Chairman's Items**

UPDATES

Tab 7 **WIOA Monthly Expenditure Report for January 31, 2023**
Tab 8 **WIOA Updates**

COMMITTEE REPORTS

- Disability Standing Committee
- Economic Development Ad-Hoc Committee
- Operations Standing Committee
- Youth Standing Committee
- Business \ Engagement Ad-Hoc
- 501C3 or C4 Separate Arm of the Board

PUBLIC COMMENTS/ADJOURNMENT

Public Comments – Anyone who wishes to address the Board must register with the Program Coordinator of the Board

Adjournment

NOTES

Next Meeting:

Date: Monday, April 17, 2023
Time: 1:30 p.m.
Location: Mid-Region Council of Governments

Anyone requiring special accommodations please notify the MRCOG office at 247-1750 seven (7) days prior to the meeting

"Equal Opportunity Program"



MINUTES
Full Board Meeting
Virtual Meeting
Monday, October 14
809 Copper Ave. NW, Albuquerque, NM 87102
1:30 pm

Before the meeting started Art Martinez explained that when voting takes place, we will ask for a roll call for those who don't approve and then identify the names of the members that did not respond to the don't approve as an affirmative vote. Additionally, prior to the affirmative roll call members that abstain from voting will respond via voice confirmation to the Board Chair and describe the reason. After the names are called for the affirmative vote, the chair will pause and ask those that do not concur with the affirmative roll call vote to voice a different vote. To ensure that a quorum remains, Ms. Nicole Giddings monitors the participants to ensure quorum is present and notes if a member is not available.

Roll Call - Determination of Quorum 1:35 pm - by Art Martinez

Marvis Aragon – American Indian Chamber of Commerce New Mexico

Odes Armijo-Caster – Luz Energy Corp

✓ **Beth Barela, Treasurer** – Manpower of New Mexico

Joseph Bizzell – Elite Power and Recovery Inc.

Celina Bussey – Deloitte

Doug Calderwood - NM Aging & Long-Term Services Department

✓ **Danielle Casey** - Albuquerque Economic Development

✓ **Karla Causey** – African American Greater Albuquerque Chamber of Commerce

✓ **Eleanor Chavez** –NUHHCE District 1199NM

Vaadra Chavez – First Choice Community Health Care

✓ **Troy Clark** – New Mexico Hospital Association

Herb Crosby – AVTEC, Inc.

Kristen Gamboa – Village of Los Lunas

✓ **Marni Goodrich** - Yearout Mechanical Inc.

✓ **Bob Grassberger** – SRD Economic Consulting

Tracy Hartzler – Central New Mexico Community College

Victoria Hernandez - New Mexico Human Services

✓ **Antoinette Holmes** - NM Department of Vocational Rehabilitation

Gregg Hull – City of Rio Rancho

✓ **Krista Kelley** – Motiva Corporation

✓ **Samuel Kolapo, Chair-Elect** – Albuquerque Job Corps

✓ **Joe LiRosi** - Toni & Guy Academy & Salon

✓ **John Mierzwa, Chair** – Ingenuity Software Labs, Inc

✓ **Laura Musselwhite** - University of New Mexico Valencia Campus

✓ **Debbie Ortiz**, RDO Enterprises

✓ **Stacy Sacco** – SACCO Connections

✓ **James Salas** – New Mexico Commission for the Blind

✓ **Waldy Salazar** – New Mexico Department of Workforce Solutions

Leslie Sanchez – Dual Language Education of New Mexico

✓ **Diane Saya** – Bottom Line Funding NM, LLC

✓ **Jerry Schalow** – Rio Rancho Regional Chamber of Commerce

✓ **Jennifer Sinsabaugh**, New Mexico MEP

✓ **Raymond Trujillo** – Southwest Piping Institute (Local 412)

Gina Urias- Sandoval – UNM Anderson School of Management

✓ **David Valdes** – Central New Mexico Community College

✓ **Mark Zientek** – City of Albuquerque, Economic Development

Mr. Mierzwa introduced new Board Member Karla Causey, African American Greater Albuquerque Chamber of Commerce

Approval of Monday, October 17, 2022 Agenda

Motion: Beth Barela

Second: Jerry Schalow

No Discussion

Action: Passed unanimously by Roll Call Vote.

	Yes	No	Abstain	No Vote
Marvis Aragon				
Odes Armijo-Caster				
Beth Barela, Treasurer	X			
Joseph Bizzell				
Celina Bussey				
Doug Calderwood				
Danielle Casey	X			
Karla Causey	X			
Eleanor Chavez	X			
Troy Clark	X			
Vaadra Chavez				
Herb Crosby				
Kristen Gamboa				
Marni Goodrich	X			
Bob Grassberger	X			
Tracey Hartzler				
Antoinette Holmes	X			
Gregg Hull				
Krista Kelley	X			
Joseph LiRosi	X			
John Mierzwa	X			
Laura Musselwhite	X			
Debbie Ortiz	X			
Stacy Sacco	X			
James Salas	X			
Waldy Salazar	X			
Leslie Sanchez				
Diane Sava	X			
Jerry Schalow	X			
Jennifer Sinsabaugh	X			
Raymond Trujillo	X			
Gina Urias-Sandoval				
David Valdes	X			
Mark Zientek	X			

Tab 1 WCCNM Full Board Minutes, June 27, 2022

Approval of Monday, June 27, 2022, Full Board Minutes

Motion: Troy Clark

Second: Debbie Ortiz

No Discussion

Action: Passed unanimously by Roll Call Vote.

	Yes	No	Abstain	No Vote
Marvis Aragon				
Odes Armijo-Caster				
Beth Barela, Treasurer	X			
Joseph Bizzell				
Celina Bussey				
Doug Calderwood				
Danielle Casey	X			
Karla Causey		X		
Eleanor Chavez	X			
Troy Clark	X			
Vaadra Chavez				
Herb Crosby				
Kristen Gamboa				
Marni Goodrich	X			
Bob Grassberger	X			
Tracey Hartzler				
Antoinette Holmes	X			
Gregg Hull				
Krista Kelley	X			
Joseph LiRosi	X			
John Mierzwa	X			
Laura Musselwhite	X			
Debbie Ortiz	X			
Stacy Sacco	X			
James Salas	X			
Waldy Salazar	X			
Leslie Sanchez				
Diane Sava	X			
Jerry Schalow	X			
Jennifer Sinsabaugh	X			
Raymond Trujillo	X			
Gina Urias-Sandoval				
David Valdes	X			
Mark Zientek	X			

ACTION ITEMS

Tab 2 **Approval of Four-Year Plan Modification Update**

by Lloyd Aragon, WCCNM Program Manager

- Mr. Aragon present the Four-Year Plan Modification.
- He stated that every Four-Years you get a rewrite and every Two-Year is an update.
- Mr. Aragon Thanked all who were involved including board members and staff: John Mierzwa, Krista Kelley, Mark Zientek, Beth Barela, James Salas, Antoinette Holmes Maggie Lujan, Patricia Georges, Concha Cordova, Tawnya Rowland, Liz Middleton, Art Martinez, Jesse Turley, Adrienne Molinar and Nicole Giddings.
- Mr. Aragon went through the summary sheet with all the pages where the changes were updated.

Questions & Comments

Motion: Mark Zientek

Second: Stacy Sacco

No Discussion

Action: Passed unanimously by Roll Call Vote.

	Yes	No	Abstain	No Vote
Marvis Aragon				
Odes Armijo-Caster				
Beth Barela, Treasurer	X			
Joseph Bizzell				
Celina Bussey				
Doug Calderwood				
Danielle Casey				
Karla Causey			X	
Eleanor Chavez	X			
Troy Clark	X			
Vaadra Chavez				
Herb Crosby				
Kristen Gamboa				
Marni Goodrich	X			
Bob Grassberger			X	
Tracey Hartzler				
Antoinette Holmes	X			
Gregg Hull				
Krista Kelley	X			
Joseph LiRosi			X	
John Mierzwa	X			
Laura Musselwhite	X			
Debbie Ortiz	X			
Stacy Sacco	X			
James Salas	X			
Waldy Salazar	X			
Leslie Sanchez				
Diane Sava	X			

Jerry Schalow	X			
Jennifer Sinsabaugh	X			
Raymond Trujillo	X			
Gina Urias-Sandoval				
David Valdes			X	
Mark Zientek	X			

DRAFT

Tab 3 **Approval of AP-209 – WCCNM Firewall Policy – Change 1**

by Art Martinez, Workforce Administrator

- Mr. Martinez presented the Firewall Policy update.
- He noted the change in the policy is to accurately represent the WCCNM Organizational chart and how it operates.

Motion: Raymond Trujillo

Second: Jennifer Sinsabaugh

No Discussion

Action: Passed unanimously by Roll Call Vote.

	Yes	No	Abstain	No Vote
Marvis Aragon				
Odes Armijo-Caster				
Beth Barela, Treasurer	X			
Joseph Bizzell				
Celina Bussey				
Doug Calderwood				
Danielle Casey			X	
Karla Causey	X			
Eleanor Chavez	X			
Troy Clark	X			
Vaadra Chavez				
Herb Crosby				
Kristen Gamboa				
Marni Goodrich	X			
Bob Grassberger	X			
Tracey Hartzler				
Antoinette Holmes	X			
Gregg Hull				
Krista Kelley			X	
Joseph LiRosi	X			
John Mierzwa	X			
Laura Musselwhite	X			
Debbie Ortiz	X			
Stacy Sacco	X			
James Salas	X			
Waldy Salazar	X			
Leslie Sanchez				
Diane Saya	X			
Jerry Schalow	X			
Jennifer Sinsabaugh	X			
Raymond Trujillo	X			
Gina Urias-Sandoval				
David Valdes	X			
Mark Zientek	X			

SERVICE and TRAINING PROVIDER UPDATES-INITATIVES

Tab 4 **WCCNM Workforce Connection Operations**

By Elizabeth Middleton, Operations Manager

- Ms. Forehand gave an update on the New Mexico Workforce Connection Offices for September 2022.

Tab 5 **Pathway Home – Chances Grant**

By Tawnya Rowland, WCCNM Operations Manager

- Ms. Rowland gave an update of the Chances Grant.
- She explained the RFP Outline.
- will serve adults aged 18 or older who have been convicted of non-violent crimes under federal, state, or local law and are incarcerated in state correctional facilities or local or county jails with scheduled release dates within 20 to 270 days of enrollment in the program.
- Through a partnership with the Bernalillo County Metropolitan Detention Center (MDC), the CHANCES program will assist 200 convicted and incarcerated men and women who will enter the program to prepare for returning to their communities and to enter employment following release.
- Additional correctional facility partners will be identified during program development.

Questions & Comments

Tab 6 **Performance & Dashboard Updates**

Due to time allotment report was not given.

Tab 7 **Chairman's Items – No Update**

UPDATES

Tab 8 **WIOA Monthly Expenditure Report for September 30, 2022**

Due to time allotment report was not given.

Tab 9 **WIOA Updates**

- Mr. Martinez stated that CEO approved the Bylaws in August.
- The bylaws updated update in Committee changes.

COMMITTEE REPORTS

Due to time allotment this section was skipped.

Disability Standing Committee – No Report
Economic Development Ad-Hoc Committee
Performance and Monitoring Committee
Training and Service Provider Committee
Youth Standing Committee

PUBLIC COMMENT/ADJOURNMENT

- **Public Comment – None**
- **Adjournment – 3:30 p.m.**

NOTES

Next Meeting:

Date: December 19, 2022

Time: 1:30 p.m.

Location: Mid-Region Council of Governments – Board Room

Approved at the February 27, 2023 WCCNM Full Board Meeting:

John Mierzwa, WCCNM Chair

ATTEST:

Secretary

“Equal Opportunity Program”

**Workforce Connections of Central New Mexico
Operational Policy NO. OP-418, Change 4
Demand Occupation**

ACTION REQUESTED

Recommendation to approve the December 22, 2022, New Mexico Department of Workforce Solutions, Economic Research and Analysis Bureau In-Demand Occupations and Employment Growth projections.

In addition, recommend approval to no longer require a policy modification and WCCNM Board approval for WCCNM service providers to utilize current labor statistics demonstrating high-demand and high-growth occupations and employment growth opportunities in the Central Region. Instead, each year after the Demand Occupation data is published, the WCCNM A/E will provide the labor projections as an Agenda item during the next scheduled WCCNM Board meeting, and as needed/requested.

BACKGROUND

Each year the NMDWS Economic Research and Analysis Bureau updates New Mexico's In-Demand Occupation and Employment Growth projections. With each annual update to the Central Region's projected annual job openings and job growth report, the WCCNM A/E is required to change the policy to reflect the new data and to obtain WCCNM Board approval of the new Demand Occupation projections.

OBJECTIVE

Local Boards are required to have a policy that requires WIOA-funded training and employment services to reflect occupational training and employment opportunities defined as high-demand in the local area.

Financial Impact: None

Do Pass _____

Do Not Pass _____

Operational Policy NO. OP- 418, Change 43

Subject: Demand Occupation

Effective: PY~~22 – 2/27/2032~~²¹ – 7/1/2017

BACKGROUND:

~~In December 2022~~^{November 2016}, the New Mexico Department of Workforce Solutions' Economic Research Analysis Bureau updated the Albuquerque MSA/Central Region In Demand Occupations for 2022¹⁶. The following policy is updated to reflect any changes in the Projected Average Annual Job Openings OR the Projected Employment Growth number of job openings and projected employment growth; these updates are applicable to the Central Region. The following policy change will ensure that WCCNM is in line with the State's information and will be effective on February 27, 2023. July 1, 2017.

Each year the NMDWS Economic Research and Analysis (ER&A) Bureau updates New Mexico's In-Demand Occupation and Employment Growth projections. From year-to-year the data shows projected trends in high-demand occupation and employment. To eliminate the need for annual Board approval for WCCNM service providers to utilize new official labor statistics pertaining to high-demand occupation opportunities, future WCCNM Board approval of annual In-Demand Occupations and Employment Growth projections is not required. Each year after the Demand Occupation data is published, the WCCNM A/E will provide the labor projections as an Information Agenda item during the next scheduled WCCNM Board meeting, the WCCNM Standing Operation Committee, and as needed/requested.

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POLICY:

The definition for "In-demand Occupation" includes projected occupations or occupations that provide a career path to employment and which—

1. Have ~~an 11.3 % or more~~^{8.0 percent or higher} a projected employment growth rate that meets or exceeds the Projected Employment Growth percentage as published by NMDWS ER&A Bureau each PY identified for the Albuquerque Metropolitan Statistical AREA (MSA) / Central Region-. The ~~this projected employment growth~~ represents how fast employment is projected to grow, with a higher percentage meaning faster growth, OR
2. Have a projected average annual job openings ~~of 5017 or more~~^{that meets or exceeds the Projected Average Annual Job Openings number as published by NMDWS ER&A Bureau identified for the Albuquerque MSA / Central Region each PY}-. ~~this Projected Average Annual Job Openings~~ represents the projected number of new jobs and existing jobs that become available, OR
3. Are occupations demanded by employers based on written statements from at least three employers who regularly hire for such occupations, OR
4. Proof of five searches within a two-week period will be required throughout the State of New Mexico.- Additionally, proof of Job Search/Labor Market research,

citing internet, website or newspaper articles showing a demand for the occupation, OR

5. Areas of growth as identified by Economic Development initiatives.

5.

6. In-Demand Occupations identified in Albuquerque MSA/Central Region In-Demand Occupations annual publications, Laser, CHMURA, BLS and other official labor market data specific to the Central Region.

EXCEPTIONS:

Exceptions demonstrate that the funds are for training for an occupation with high employment opportunities, although, outside of the designated demand and shall ensure verifiable documentation is provided to justify the exception. Exceptions will be vetted through the Operations Committee and AE for consideration and final approval. Exceptions should be used infrequently and shall be monitored closely at the local and state level to prevent misuse.

APPLICABILITY:

All WCCNM Service Providers.

INQUIRIES:

WIOA Manager 505-724-~~3629~~[3658](tel:505-724-3658)

Commented [ML1]:

Is it appropriate to add... *NOTE: WIOA Service Provider Staff may use the Albuquerque MSA/Central Region In-Demand Occupations 2022 publication, Laser or other official labor market data specific to the Central Region to verify meeting of demand occupation status per policy definition?*

As we have no other policy regarding demand occupation requirement it could be inferred that the demand occupation data is solely derived from the Alb. MSA publication that does not include all the occupations that demonstrate demand status on say, Laser.

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Central Region Monthly Report January 2023

Presented to the
 workforce
connection
of central new mexico

February 27, 2023

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Last Month's Activities

Central Region Updates & Monthly Highlights

Marketing Updates

WCCNM's Social Media Coordinator develops a targeted marketing campaign for each event using a data-driven approach, which includes analytics about the best time to post on each platform, which audiences to target with outreach, when to boost posts to maximize return on investment, and more. The team also works closely with employers to develop promotional material advertising their open positions in advance of the event, which boosts employer engagement and deepens relationships between WCCNM and our business customers.



Follow, like & subscribe @nmworkforce
(Workforce Connection of Central New Mexico).

Partner Network Updates

Workforce Connection of Central New Mexico (WCCNM) works collaboratively with multiple programs and organizations throughout our central region to better serve job seekers and employers. Some of our partnerships are mandated by the Workforce Innovation and Opportunity Act (WIOA) of 2014; others have been established to better meet the full scope of job seeker and employer needs. For more information about the organizations and programs in the Central Region partner network, visit our website at <https://www.wccnm.org/wccnm-partners/>

Individual Services

The Individual Services section includes summary data and performance of all co-located and core partners.

- ▲ IN JANUARY, 332 NEW CLIENTS REGISTERED IN THE NMWC ONLINE SYSTEM (WWW.JOBS.STATE.NM.US), COMPARED TO 273 INDIVIDUALS IN DECEMBER.

WIOA Title 1.B Adult & Dislocated Worker Programs

The Adult & Dislocated Worker (DW) Programs:

- ▲ ENROLLED 67 PARTICIPANTS IN JANUARY 2023, COMPARED TO 64 LAST MONTH;
 - BERNALILLO: 67 PARTICIPANTS
 - SANDOVAL: 3 PARTICIPANTS
 - TORRANCE: 2 PARTICIPANTS
 - VALENCIA: 14 PARTICIPANTS

WIOA Adult & Dislocated Worker Program Highlights

- 67 participants enrolled
- 7 customized training contracts
- 49 ITAs (training & education assistance)
- 14 OJT contracts for 16 clients

- ▲ FACILITATED LABOR MARKET INFORMATION (LMI) WORKSHOPS FOR 65 POTENTIAL PARTICIPANTS, COMPARED TO 33 LAST MONTH;**
- ▲ PROVIDED THE WIOA TITLE 1.B ADULT & DISLOCATED WORKER ORIENTATION TO 120 POTENTIAL PARTICIPANTS, COMPARED TO 124 LAST MONTH;
- ▲ DEVELOPED 67 INDIVIDUAL EMPLOYMENT PLANS (IEP), COMPARED TO 64 LAST MONTH;
- ▲ CREATED 6 CUSTOMIZED TRAINING (CT) CONTRACTS FOR 7 CLIENTS, COMPARED TO 1 CONTRACTS FOR 6 CLIENTS LAST MONTH;
- ▲ ESTABLISHED 41 INDIVIDUAL TRAINING ACCOUNTS (ITA), COMPARED TO 36 LAST MONTH;
- ▲ DEVELOPED 13 ON-THE-JOB TRAINING (OJT) CONTRACTS FOR 13 CLIENTS, COMPARED TO 17 CONTRACTS FOR 17 CLIENTS LAST MONTH;
- ▲ CREATED 1 APPRENTICESHIP CONTRACTS FOR 1 INDIVIDUAL(S), COMPARED TO 0 CONTRACTS LAST MONTH

Dislocated Worker Outreach

The WIOA Adult & DW program continues to reach out to dislocated workers through referrals, social media, phone and email. The weekly “bridge report” from the Unemployment Insurance (UI) system continues to be a main source for recruiting dislocated workers for placements or to offer skills training opportunities. The program is also receiving referrals from the Ready NM program, which are coming through the Eligibility Explorer module in the NMWC online system (www.jobs.state.nm.us).

The program also uses Reemployment Services and Eligibility Assessment Grant (RESEA) appointments as a recruiting tool for dislocated workers. A video presentation was created for in-person RESEA workshops, and program staff are available to join these workshops to offer information on the WIOA program. Staff are currently attending four workshops per week to meet with attendees who express interest in training and are available after each workshop to answer questions and assist interested individuals in beginning the WIOA application process.

Staff have also been attending all hiring events, both in-house and at locations within our region, to connect with job seekers to fill open positions, discuss interest in job training, and provide WIOA information to employers in attendance.

OUTREACH & PARTNERSHIP OPPORTUNITIES – TARGET POPULATIONS

The Workforce Innovation and Opportunity Act (WIOA) has a focus on helping low-income and disadvantaged populations. The workforce development professionals in Central Region NM Workforce Connection centers operate within the integrated system, complete with co-located partners, procured service providers, and shared resource leveraging. However, funding and available public resources are still finite and limited, so populations with significant or multiple barriers to employment should receive priority for services.

Some special populations the workforce system serves include but are not limited to:

- Veterans and eligible spouses
- Individuals with disabilities, both youth and adults
- English language learners (limited English proficient)
- Migrant and seasonal farmworkers
- Out-of-school youth
- Adult and youth ex-offenders (justice-involved)
- Public assistance recipients (TANF, SNAP, SSI, Medicaid, etc.)
- Youth in, or previously in, foster care
- Homeless individuals, both youth and adults
- Runaway youth
- Pregnant and parenting youth
- The long-term unemployed
- Low-income workers earning wages below self-sufficiency
- Basic skills deficient individuals
- The over 55 age group

Funding for Training & Education

Referrals continue to be processed from CNMI, Pima Medical, Brookline College, Carrington College, Phoenix Truck Driving School, 160 Driving Academy, Paradise, Intellitec, UNMCE, UNM Valencia, and CNM Main. These requests are mostly in the healthcare, transportation, and information technology fields.

Program staff conduct in-person orientations, which take place on Mondays at 9:00am and 3:00pm. They also offer Labor Market Information workshops on Tuesdays at 9:00am. These services also remain available virtually for those whose circumstances prohibit them from attending. These workshops are also available in Sandoval, Torrance, and Valencia County Workforce Connection centers; jobseekers should check with their local center for times.

WIOA Title 1.B Youth Program

The WIOA Youth Program:

▲ ENROLLED 20 NEW CLIENTS WITH 9 AS ITINERANT ENROLLMENTS IN JANUARY 2022, COMPARED TO 20 NEW CLIENTS WITH 12 ITINERANT ENROLLMENTS LAST MONTH;

- BERNALILLO: 11 ENROLLMENTS
- SANDOVAL: 6 ENROLLMENTS
- TORRANCE: 0 ENROLLMENTS
- VALENCIA: 3 ENROLLMENTS

▲ PLACED 7 IN WORK EXPERIENCE, COMPARED TO 7 LAST MONTH;

- BERNALILLO: 1 YOUTH IN WORK EXPERIENCE
- SANDOVAL: 3 YOUTH IN WORK EXPERIENCE
- TORRANCE: 1 YOUTH IN WORK EXPERIENCE
- VALENCIA: 2 YOUTH IN WORK EXPERIENCE

▲ ESTABLISHED 12 INDIVIDUAL TRAINING ACCOUNTS (ITAS), COMPARED TO 5 LAST MONTH.

▲ THE TOTAL CASELOAD FOR THE YOUTH PROGRAM IS 705, COMPARED TO 685 LAST MONTH.

The WIOA Youth program is collaborating with Keshet Dance and Center for Arts and the WIOA Youth program to establish a cohort in which youth having experience with the juvenile justice center will learn life skills, soft skills and participate in work experience with employers who would like to provide training and employment. Efforts continue for a second Sector Partnership which will provide HSE preparation along with training and employment in phlebotomy.

WIOA Title III Wagner-Peyser and Employment & Career Services

The Employment & Career Services Team:

▲ PROVIDED ONE-ON-ONE COUNSELING SERVICES TO APPROXIMATELY 477 INDIVIDUALS, COMPARED TO 421 LAST MONTH;

Employment & Career Services Program Highlights

- **477** individuals received one-on-one counseling
- **116** individuals received assistance with resumes and/or employment plans
- **245** unemployed individuals received RESEA services

WIOA Youth Program Highlights

- **20** participants enrolled
- **7** participants placed in work experience
- **12** ITAs (training & education assistance)
- **705** individuals on total caseload

- ▲ ASSISTED 116 INDIVIDUALS WITH DEVELOPING THEIR RESUME AND/OR EMPLOYMENT PLANS, COMPARED TO 201 LAST MONTH;
- ▲ PROVIDED REEMPLOYMENT SERVICES TO 245 UNEMPLOYED INDIVIDUALS THROUGH THE REEMPLOYMENT SERVICES AND ELIGIBILITY ASSESSMENTS (RESEA) PROGRAM, COMPARED TO 499 LAST MONTH;
- ▲ TOOK 112 TOTAL JOB ORDERS, COMPARED TO 119 LAST MONTH;
- ▲ REFERRED 47 INDIVIDUALS TO WIOA, COMPARED TO 56 LAST MONTH;
- ▲ PLACED 4 JOB SEEKERS (STAFF ASSISTED) WITH EMPLOYMENT OPPORTUNITIES, COMPARED TO 7 LAST MONTH; AND,
- ▲ PRE-SCREENED 6 INDIVIDUALS FOR EMPLOYMENT, COMPARED TO 8 LAST MONTH.

Additionally, the team provided the following services specifically to veterans:

- ▲ PROVIDED SERVICES TO A TOTAL OF 173 VETERANS, COMPARED TO 148 LAST MONTH;
- ▲ REGISTERED 20 NEW VETERANS, COMPARED TO 17 LAST MONTH; AND
- ▲ PROVIDED 48 JOB REFERRALS, COMPARED TO 53 LAST MONTH.

Resume, interview, and soft skills webinar workshops are heavily promoted in the Central Region via e-blasts and social media posts/story highlights.

Veteran Services Program Highlights

- **173** veterans received services
- **20** veterans registered for services
- **48** veterans were referred to jobs

Business Services

The Business Services section includes summary data and performance of all co-located, core partners.

- ▲ IN JANUARY 2023, THERE WERE 479 OUTREACH ACTIVITIES WITH EMPLOYERS.
- ▲ THERE WERE 1,578 JOBS POSTED IN THE NM WORKFORCE CONNECTION SYSTEM (WWW.JOBS.STATE.NM.US) BY NMWC STAFF (JOB ORDERS TAKEN) IN JANUARY.
- ▲ QUALIFIED CANDIDATES WERE REFERRED TO 86 EMPLOYERS.

The WIOA Adult & Dislocated Worker (DW) program conducted outreach to the following businesses in November: : SiCorp, Exotic Woods, Telementary Insight LLC., Clay Construction, Diaz Landscaping, Avalon Flooring, West Side Glass, The Chill Zone, AmberCare, Take 5, City of Albuquerque Solid Waste Division, Fortis Construction, Napa Care Centers, XTRANM, Tau Technologies, Next Care, Positive Electric, and Farm Bureau Financial.

The Business Team is always focusing on outreach to new businesses and recruitment of dislocated workers thru multiple methods.

Business Services Highlights

- **479** business outreach activities
- **1,578** job orders (postings) were entered into www.jobs.state.nm.us
- **86** employers received referrals of qualified candidates

Success Stories

WIOA Title 1.B, Adult and Dislocated Worker Programs

Bernalillo County



Kevin - entered the WIOA program earlier this year with hopes of obtaining his CDL licensure. Kevin had prior experience as a delivery driver and wanted to move up within his current employer's structure and make driving his career. Kevin enjoyed his delivery position but came to understand that wages for his current position were capped. He realized he wanted to pursue a more advanced training opportunity and go back to school. Having made the decision to return to school, Kevin realized that being employed full-time would make returning to school difficult and finding a school with a flexible schedule would be hard.

Kevin had heard of the WIOA program through a close friend and came into our office to find out a little more about the program and to determine if he could be eligible for training. Kevin was determined eligible for the program after bringing in all required documentation and ultimately meeting the income requirements as a low-income adult. Kevin decided to attend Phoenix Truck Driving School because of their part time schedule that could accommodate his work schedule, and enrolled in the weekend course. After 8 rigorous weeks of practice and studying, Kevin was able to pass his CDL Class A exam on the 2nd attempt. Kevin stated that although the class was challenging, he loved learning to memorize the pre-trip, cab, and 3 point break inspections. His favorite thing during the "behind the wheel" section was learning how to parallel park and back up the semi-trucks.

Overall, he stated he really enjoyed himself and he felt that he grew in confidence through the program. After obtaining his license, his employer even got him his own truck. Kevin remains employed with Fonseca Freight New Mexico Transport Company. He is now a CDL Class A driver and he is very excited to grow within the company. Kevin expressed his gratitude for the WIOA program and is excited for the next chapter in his life.

Months in Staff Assisted Service	Q-2 Employed 2 nd Qtr. After Exit (Effective Date)	Q-4 Employed 4 th Qtr. After Exit (Effective date)	Credential Attained a recognized postsecondary credential or diploma	Measurable Skill Gain (MSG) Defined as a documented academic, technical, occupational, or other form of progress, towards a credential or employment (Annual/Real Time).
2.6 months (7/5/2022)	Projected 1st qtr. 2023 (Jan-Mar 2023)	Projected 3rd qtr. 2023 (Jul-Sep 2023)	Comm. Driver License 09/16/2022	Obtained for PY 22
Services Provided: Initial Assessment to determine training and employment needs, Intake and eligibility determination. Career counseling, basic skills assessment, comprehensive assessment (Work Keys), development of a comprehensive individual employment plan to help Kevin develop a timeline and explore the steps required to obtain his immediate career goal in the Transportation Industry. Case file development, forms completion, orientation and enrollment. Completion of all ITA forms with Phoenix Truck Driving School. Regular follow-up (at times weekly) to provide on-going support and encouragement to Kevin to assure his successful progression in his training program and to identify any potential barriers that could possibly prevent successful goal attainment. Kevin continues to be employed with Fonseca but in his new, higher paying position. Follow-up will continue into the second quarter to offer further service as required.				



Lee - came into the NM Workforce Connection Bernalillo County office on July 21, 2022 seeking assistance to enable a promotion with Ardham Technologies Inc. He spoke with WIOA staff and learned about WIOA and the OJT Skill upgrading possibilities with the training program. Lee completed his Work Keys assessments and explained that the WIOA program had helped him obtain initial employment with Ardham Technologies Inc. back in 2020. In 2020, Lee wanted to change his career pathway and was interested in becoming employed in the IT industry. He worked through a Business Consultant in Valencia County who helped him find employment as a Customer Success Manager through the On the Job Training Program, earning \$21.63 an hour. Lee successfully completed that OJT on 6/15/2021 and remained employed full time with the company.

Lee lacked many of the skills required in the new position. This will require additional training and cost that would need to be absorbed by the employer. Lee and his employer hoped that WIOA could offset some of those additional costs that would be incurred because of hiring from within. Lee completed his Intake on July 22, 2022 and became qualified for the program as an adult category participant. Lee was promoted from the previous Customer Success Manager to the Project Coordinator position and after analyzing prior experience and skill levels the contract was allocated 680 skill upgrade hours to assist in filling the skill gaps identified in the new position.

Lee went from making \$21.63 to \$24.04 an hour. He was trained and worked closely with the Director of Engineering to enable the gaining of the new skills required for the promotion. He successfully completed the OJT training hours on November 25, 2022 and was retained as a full time employee in the new position with the company. Lee was thankful for all the support that he received from the WIOA Program and hopes that his story will promote the program and encourage more individuals to seek assistance and support with employment services.

Months in Staff Assisted Service	<u>Q-2</u> Employed 2 nd Qtr. After Exit (Effective Date)	<u>Q-4</u> Employed 4 th Qtr. After Exit (Effective date)	<u>Credential</u> Attained a recognized postsecondary credential or diploma	<u>Measurable Skill Gain (MSG)</u> Defined as a documented academic, technical, occupational, or other form of progress, towards a credential or employment (Annual/Real Time).
4 months (7/25/2022)	Projected 2 nd qtr. 2023 (Apr-Jun 2023)	Projected 4 th qtr. 2023 (Oct-Dec 2023)	N/A (OJT)	Achieved for PY 22

Services Provided

Initial assessment to identify Lee's employment and training needs. Intake and eligibility determination. Case file development, forms completion, orientation and enrollment. Career Counseling, basic skills assessment, comprehensive assessment (Work Keys), discussion on barriers and how to overcome them, development of a comprehensive individual employment plan to help Lee put the training in perspective with timelines and results outlined. A comprehensive training plan was also negotiated and developed as part of the OJT contract to assure that all required skills were addressed to enable skill attainment. The OJT contract was negotiated based on a careful assessment of Lee's current skills that could be used in the new position to allow us to isolate only those new skills that Lee would require in the new position. Based on this assessment, hours were assigned. Monthly time sheets and evaluations were obtained from the employer and contact was made each month and more as necessary to assure the success of the training and employment plan. Lee was also given a salary increase while he was in training and we wanted to assure that he was retained in the new position. He was retained in the new position and remains there for the foreseeable future. Follow-up will continue through the second quarter to assure that he keeps his position and no longer requires additional follow-up service.



Erika - is a single mom with 3 kids and the need to provide a promising future for her children and herself was her driving factor.

Erika had plenty of experience in the medical field. She previously completed training as a Certified Medical Assistant in 2018 and worked in the medical, however, the salary she received still required her to be on public assistance, which was not enough to make a living wage. She loved working in the medical field and made the decision to enroll into the BSN program at Brookline. Erica came into our office to learn about the WIOA Program and brought in all the required eligibility documentation and was determined eligible.

Erica started her training program in October of 2019. She worked very hard and successfully completed her program in April 2022 with a 3.30 GPA. Shortly afterward, she earned licensure and certification enabling her to become a Registered Nurse. Erica was offered and accepted a position with UNM Hospital with a starting salary of \$28.51 per hour. She was very excited to begin her new position with a higher salary and lots of potential ahead. She is very thankful for all the support and assistance she received through the WIOA Program.

Months in Staff Assisted Service	Q-2 Employed 2 nd Qtr. After Exit (Effective Date)	Q-4 Employed 4 th Qtr. After Exit (Effective date)	Credential Attained a recognized postsecondary credential or diploma	Measurable Skill Gain (MSG) Defined as a documented academic, technical, occupational, or other form of progress, towards a credential or employment (Annual/Real Time).
2 yrs 6 mo. (10/16/2019)	Projected 4 th qtr. 202 (Oct-Dec 2022)	Projected 2 nd qtr. 2023 (Apr-Jun 2023)	BSN 4/17/2022	Achieved for PY 19, 20 & 21
Services Provided: Initial assessment to determine required assistance and potential goals. Intake, eligibility determination, comprehensive assessment (Work Keys) to determine skill levels to aid in successful goal achievement. Case file development, forms completion. Development of a comprehensive individual employment plan to help Erica chart her way through semesters of forms and various requirements to meet her scheduled time-line for goal achievement. Completion of all required forms for the ITA contract with Brookline each semester. Provision of monthly follow-up to provide on-going support and encouragement and to help determine progress and identification of any potential barriers that might present additional challenges to Erica and prevent successful completion. Erica successfully completed her training and obtained employment at UNM-H. Follow-up will continue to assure on-going employment and to offer additional assistance as required.				



Justin - grew up in New Mexico and lived with his mom, dad and 2 brothers. Justin wanted to be just like his them and make his parents proud. Unfortunately that's was not be Justin's story and he barely graduated from High School and was still living with his parents working part-time jobs.

Unfortunately, as Justin was ready to register for class, his whole life turned upside down. He lost his mom and at 22 years old he was now having to support his dad and a house hold. Justin started to look for full time employment with good pay, but because he was only a High School graduate, salary was starting at minimum wage. As time went on he worked two or three jobs just to cover the bills. Justin started to look for one full-time job that could pay him enough to allow him to eliminate the need for more than one job.

Justin applied at Heading Home Homeless Shelter working the graveyard shift. Justin worked the shift until the company moved him up to graveyard supervisor. Justin was excited to start and excited to earn more money for his family. As time went on Justin was finding that his job was more than he could handle. He was having to deal with unruly staff, homeless clients, and the Albuquerque Police Department. Justin was becoming overwhelmed and super stressed out. He needed to make a change for himself his family.

Justin was encouraged by his dad and to go back to school. Justin did some research and found that CDL training could fit with his current schedule. He also researched out to the various schools providing CDL training in the area and settled upon Phoenix Truck Driving School. Justin was given information about the WIOA Program and wasted no time going to Orientation and completing all the paperwork. Justin Qualified as an adult low-income participant.

Justin completed the training and received his CDL License. When it came time to look for employment, Justin planned on leaving the Heading Home Homeless shelter to move into a CDL driving position with another employer. Justin was surprised when he met with his employer to submit his 2-week notice, that they needed a Driver to transport their clients to the facility. The job was Mon-Fri 6am to 2pm, weekends off and starting pay was \$25.00 an hour. He is grateful to WIOA for the assistance and is excited to start his new career and earn more income for his family.



Months in Staff Assisted Service	Q-2 Employed 2 nd Qtr. After Exit (Effective Date)	Q-4 Employed 4 th Qtr. After Exit (Effective date)	Credential Attained a recognized postsecondary credential or diploma	Measurable Skill Gain (MSG) Defined as a documented academic, technical, occupational, or other form of progress, towards a credential or employment (Annual/Real Time).
5 Months (09/07/2021)	(3 rd Qtr. of 2022) 7/1/22-9/30/22	(1 st Qtr. of 2023) 1/1/23-3/30/23	Medical Assist. Cert. 12/2/2021	Achieved for PY 21
Services Provided: Initial Assessment to determine training and employment needs, Intake and eligibility determination. Career counseling, basic skills assessment, comprehensive assessment (Work Keys), development of a comprehensive individual employment plan with Justin to help him map out a plan toward goal achievement. Case file development, forms completion, orientation, and enrollment. Completion of all ITA forms with Phoenix Truck Driving School. Regular follow-up (at times weekly) to provide on-going support and encouragement to Justin to assure his successful progression in his training program but more importantly to identify any potential barriers that could prevent successful goal obtainment. Justin retained employment with Heading Home, his current employer in a new and higher paying position where he could use his CDL. Follow-up will continue into the second quarter after his exit to offer further service as required				



Valencia County

Marlene- entered the WIOA program in December 2021. At the time of her application, she was employed full-time with UNM Hospital as an outpatient clerk. During the time that Marlene began her classes, her work hours had been reduced. She had held previous positions as a property manager and office clerk but felt unfulfilled. She knew she had not yet met her full potential; she wanted to be a part of the medical field and felt that it was what she was meant to do. She decided to take the leap and register for the Bachelor of Science Nursing Program at Brookline College.

As an outpatient clerk for the previous two years, Marlene knew that her services would be best spent taking care of patients on a one-to-one basis. During her time at

Brookline College, she had the opportunity to complete her externship hours in various types of medical settings, but her heart was with the trauma unit knowing that they needed the most care.

Marlene completed the BSN program on December 9th 2022, and obtained her RN license on January 11th 2023. She is now employed in the trauma unit at UNM Hospital earning \$35.00 per hour with health benefits and a retirement plan. Marlene started her new position as a Registered Nurse on January 25th 2023. She is very grateful for the support and assistance that she received from WIOA and is looking forward to her future career as a Registered Nurse.



Months in Staff Assisted Service	Q-2 Employed 2 nd Qtr. After Exit (Effective Date)	Q-4 Employed 4 th Qtr. After Exit (Effective date)	Credential Attained a recognized postsecondary credential or diploma	Measurable Skill Gain (MSG) Defined as a documented academic, technical, occupational, or other form of progress, towards a credential or employment (Annual/Real Time).
12 months (12/27/2021)	Projected 2nd qtr. 2023 (Apr-June 2023)	Projected 4th qtr. 2023 (Oct-Dec 2023)	BA-Nursing 1/11/2023	Achieved for PY 22
Services Provided: <i>Initial assessment to determine participant needs. Assistance throughout intake and eligibility determination process. Career Counseling, labor market & ETPL research assistance. Case file development, forms completion, orientation, and enrollment. Basic skills assessment, comprehensive assessment (Work Keys), development of a comprehensive individual employment plan that helped Marlene navigate her way through semesters of red tape and various requirements to meet timelines and aid in achievement. Completion of all required forms for the ITA contract with Brookline each semester. Provision of monthly follow-up to provide on-going support and encouragement and to help determine progress and identification of any potential barriers that might present a challenge to Marlene or prevent successful completion. Marlene quickly obtained employment at UNM-H as a trauma nurse. Follow-up will continue to assure on-going employment and to offer additional assistance as required.</i>				



Sandoval County

Cedric came to the WIOA program in need of a skill upgrade. He was employed with Brewer Oil, earning entry-level wages. He had no post-secondary education or additional credentialing resulting in an inability to advance within the company.

Cedric had heard negative things about the CDL occupation, and never considered it as an occupation. However, one day he found himself talking to a coworker, who happened to be a CDL driver for the company. During that conversation, he learned about the huge pay difference between his current position as a warehouse worker and the CDL driver position. He immediately asked his co-worker how he earned his CDL, and was referred to Phoenix Truck Driving School for training, and to the WIOA program for funding assistance. Cedric spoke with his direct supervisor about his intentions to earn a CDL license and was encouraged to complete the training as they have several open positions within the company for CDL drivers.

Cedric came in to visit with a CDS to apply for WIOA assistance. During intake, eligibility and enrollment, he expressed his secondary goal; he planned to marry his finance and start a family of his own once he could earn a more self-sufficient wage. This reason motivated him to start this new career that LMI verified could provide a salary to support a family in the future. Cedric met all WIOA eligibility requirements as an Employed Worker within the Adult category. Cedric's income verification demonstrated a salary far less than the designated self-sufficiency wage set for the Central Region.

Cedric enrolled in the CDL program with Phoenix truck driving school on 9/19/2022 and was provided with an ITA to cover the full cost of training. Cedric opted to complete his training on a part-time basis, attending only weekend courses. This allowed him to maintain full-time employment with Brewer Oil. On December 19, 2022, he successfully passed the CDL examination, and was issued a class A CDL license by the New Mexico motor vehicle division. His employer promoted him and transitioned him into the CDL driver position. Cedric went from earning \$16 per hour to \$23 per hour! Cedric is thankful for the opportunity that he was afforded through the WIOA Program, and is now making the highest wage he has ever earned.

Months in Staff Assisted Service	Q-2 Employed 2 nd Qtr. After Exit (Effective Date)	Q-4 Employed 4 th Qtr. After Exit (Effective date)	Credential Attained a recognized postsecondary credential or diploma	Measurable Skill Gain (MSG) Defined as a documented academic, technical, occupational, or other form of progress, towards a credential or employment (Annual/Real Time).
3 months (9/14/2022)	Projected 2nd qtr. 2023 (Apr-June 2023)	Projected 4 th qtr. 2023 (Oct-Dec 2023)	CDL 12/19/2023	Achieved for PY 22
<p>Services Provided: Initial Assessment to determine training and employment needs, Intake and eligibility determination. Career counseling, basic skills assessment, comprehensive assessment (Work Keys), development of a comprehensive individual employment plan with Cedric to help him clearly navigate a road to goal achievement. Case file development, forms completion, orientation and enrollment. Completion of all ITA forms with Phoenix Truck Driving School. Regular follow-up to provide on-going support and encouragement to Cedric to help him realize successful progression toward his training goal and to identify any potential barriers that could prevent successful achievement. Cedric remained employed with Brewer Oil but in a new position with a higher salary as a result of training. Follow-up will continue into the second quarter after his exit to offer further service as required.</p>				

WIOA Title 1.B Youth Program

Sandoval County



Kevin came to the program on March 03, 2021. He graduated from Rio Rancho High school on May 24, 2022. He was referred by worksite owner Mrs. Maestas from Farm Animal Refuge Mindfulness. Kevin obtained work experience through the WIOA program. Since he started working, he felt happy to have worked in the type of environment the worksite provided and interacting with animals. He supported farm maintenance and animal care by cleaning and feeding the animals.

He started going to school at CNM in Fall of 2022 majoring in a CIS Cyber Security Certificate. In the future he would like to work at Sandia National Laboratories.

Kevin stated, "I liked the WIOA program. It gave me the opportunity to expand and open other doors of opportunities for me."

Torrance County



Santiago came to the WIOA Youth Program in August of 2022, as a 17 year old, and a senior in high school. He was referred by a local business who was interested in having him participate in Paid Work Experience at their business. Santiago qualified for the program and was placed at Mickey's Place as a Cashier/Embroidery. Santiago has only 19 hours of his Paid Work Experience to complete as of pay period ending 1/27/23. Mickey's Place is planning to hire Santiago on as a part time employee. Santiago is unable to work full-time because he is still going to high school, otherwise he would have been co-enrolled in Adult WIOA Program. The plan in the future is that come May of 2023 when Santiago graduates from high school, he will be co-enrolled in the Adult WIOA Program for an ITA. (Below is a picture of Santiago and his worksite supervisor Michaela Allen at Mickey's Place)

Valencia County

Amaryllis, 19, enrolled in the WIOA Youth program in May of 2021 wanting to earn her HSE and gain work experience. After obtaining her High School Equivalency and Work Experience, Amaryllis entered the Esthetics program at Avenue Academy in Albuquerque, NM.

Amaryllis was drawn to Esthetics because she wanted to assist individuals in being able to look their best. Amaryllis has often acknowledged that a person's inner beauty is important but feels that a person's outer appearance is also important.

Amaryllis initially felt overwhelmed when she began the program at Avenue but soon those feelings transitioned to excitement and embracing the different ways she could help individuals improve their own personal self-esteem, and self-image, with just the right form of guidance. Amaryllis has a love and passion for the field and for helping people be the best they can be.

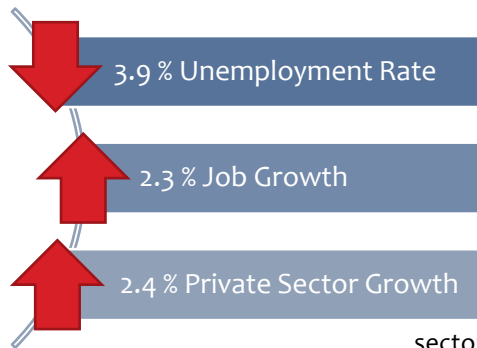
On January 5th, 2023, Amaryllis completed her Esthetics program at Avenue Academy, and was awarded her certificate and permit. Amaryllis hopes to use her training at her father's barbershop.

Amaryllis is very appreciative of all the help and support that the WIOA program has provided her, and often encourages other young people to join and participate in the program.

Labor Market Information & Economic Update

Latest Employment News

Statewide

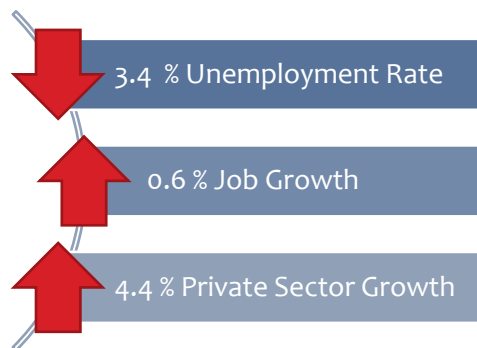


New Mexico's seasonally adjusted unemployment rate (based on the Current Population Survey, also known as the household survey) was 3.9 percent in December 2022, down from 4.1 percent in November 2022 and down from 5.0 percent in December 2021. The national unemployment rate in December was 3.5 percent, down from 3.6 percent in November and down from 3.9 percent last year.

Over the year, New Mexico's total nonagricultural employment increased by 19,300 jobs, or 2.3 percent. Most of these gains were in the private sector which was up 16,000 jobs or 2.4 percent. The public sector was up 3,300 jobs (or 1.8 percent). Six of the nine major private industry sectors reported employment increases over the year.

(Labor Market Review, Volume 51 No. 12 Published February 1, 2023. NMDWS, Economic Research & Analysis)

Albuquerque MSA (Bernalillo, Sandoval, Torrance, and Valencia Counties)



The not-seasonally adjusted unemployment rate for the Albuquerque MSA was 3.1 percent in below the state's whole of 3.4 percent.

Over the year, the Albuquerque MSA grew by 2,500 jobs in total nonfarm employment, representing a gain of 0.6 percent. The following private sector industries added jobs: leisure and hospitality, up 1,800 jobs, or 4.4 percent; education and health services, up 1,200 jobs, or 1.8 percent; mining and construction, up 1,100 jobs, or 4.2 percent; professional and business services up 900 jobs, or 1.4 percent; miscellaneous other services, up 800 jobs, or 7.1 percent; manufacturing, up 400 jobs, or 2.4 percent.

Trade, transportation, and utilities was down 800 jobs, or 1.2 percent. Financial activities was down 500 jobs, or 2.6 percent.

In the public sector, state government was down 3,200 jobs, or 10.7 percent; local government was up 800 jobs, or 2.2 percent; and federal government jobs were unchanged from the previous year's level.

(Labor Market Review, Volume 51 No. 4 Published May 27, 2022. NMDWS, Economic Research & Analysis)

Pathways Home 3 Grant – CHANCES

In July 2022, WCCNM was awarded the Pathways Home 3 grant by the US Department of Labor (USDOL) Employment and Training Administration (ETA). WCCNM's proposal for Collaborative Haven for Achievements, Nurturing, Careers, Employability, and Success (CHANCES) was chosen to receive \$2 million in grant funding through the USDOL/ETA Reentry Employment Opportunity (REO) program to support employment and training services, continuous case management, and wraparound supports for individuals being released from a correctional facility in the Central Region. Since September 2022, CHANCES program staff have worked to update the original Scope of Work (SOW) to meet the REO requirements and develop the required grant partnerships with New Mexico Corrections Department (NMCD) and other correctional and reentry program partners.

Through a formal Request-for-Proposal (RFP) process, in December 2022, after receiving three proposals, WCCNM awarded a sub-recipient contract to YDI, Inc. to provide three (3) case managers and one (1) program manager. Once these staff positions are filled, the WCCNM CHANCES program will begin enrolling and training incarcerated participants. With a goal of serving 200 participants over the grant Period of Performance (PoP), which ends 12/31/2025, the WCCNM will work closely with the WIOA Adult program to co-enroll participants in WIOA Adult funded training and job placement. The CHANCES staff and its partners overarching goal is to support CHANCES participants in the reentry process, including providing grant funded stipends and supportive services to secure housing, transportation, behavioral health counseling, etc. to facilitate the participant in occupational training, employment, and reduce recidivism.

WORKFORCE CONNECTION

OF CENTRAL NEW MEXICO

Reports

**Performance
Dashboard (for your information)**

Workforce Connection of Central NM
WIOA Dashboard - PARTICPANT SERVICES
PY22

Month of :

Dec-22

50.00% of Year

TRAINING Budget			Total Exp & Oblig		Budget Balance		# Clients Served		AVG COST PER PARTICIPANT	
To 6-30-23	%Training to Total WCCNM Budget			% to Training Budget		% to Training Budget		% to All Categories		
FORMULA	50.02%	\$ 6,097,795	\$	4,230,491	69.38%	\$ 1,867,304	30.62%	1,101		
\$310,414 From PY21	ADULT / DW	4,625,310		3,170,050	68.54%	1,479,342	31.98%	633	57.49%	\$5,008
	INDIVIDUAL CAREER SEVICES (Formerly -INTENSIVE SERVICES)			0	0.00%			0	0.00%	\$0
	INDIVIDUAL TRAINING ACCOUNTS			1,874,852	40.53%			308	27.97%	\$6,087
	ON THE JOB TRAININGS			1,023,981	22.14%			164	14.90%	\$6,244
	CUSTOMIZED TRAINING			39,699	0.86%			36	3.27%	\$1,103
	INCUMBENT WORKER TRAINING		Max 20% Yr =\$1,545,795	93,840	2.03%			108	9.81%	\$869
	TRAINING OBLIGATED CURRENT YR PAID NEXT YR		0							
	Adult / DW / DWG - Internship/Transitional Jobs			113,597	2.46%			17	1.54%	
	SUPPORTIVE SERVICES ADULT / DW		130,000	24,082	18.52%	105,918	81.48%	110	9.99%	\$219
	YOUTH TRAINING ITA's & Work Exp, On-line		1,232,485	1,008,722	81.84%	223,763	18.16%	244	22.16%	\$4,134
	SUPPORTIVE SERVICES YOUTH		110,000	51,719	47.02%	58,281	52.98%	114	10.35%	\$454
	TOTAL		\$ 6,097,795	\$	4,230,491	69.38%	\$ 1,867,304	30.62%	\$ 1,101	100.00%

CERTIFICATIONS

On the Job Training Service Advisor Assistance Administrative Assistant AIR EMT-B Level 1 Apprentice Sheet Metal Worker 1.0 Automotive Service Technician and Mechanic CAD Tech 1 Case Manager Chief Executives (Executive Office Director) Chiropractic Assistant Clinical Research Technician Compliance Officer Computer User Support Specialists Electrical Apprentice 1 EMT Training Officer/Supervisor Equipment Operator Executive Assistant Executive Recruiter Fabrication-Sheet Metal Worker First Line Supervisor of Landscaping, Lawn Service & Grc	OJT cont. First-line supervisor of Construction trades ar First-line Supervisor of Production Forest and Conservation Technicians General Manager Graphic Designer Help Desk Team Member Helpers-Production Workers (Shop Help) Impak Coordinator Inspectors, Testers, Sorters, Samplers & Weig Insurance CSR Trainee Junior Accountant Landing Gear Technician Machine Operator Level 1 Manufacturing Technician Market Research Analysts & Marketing Specie Marketing Business Manager Material Handler Level 1 Network Administrator Office Coordinator	OJT Cont. Office Manager-trainee Operations Coordinator (Administr Operations Manager/Peer Support Opticians, Dispensing Order Clerk Order Fulfillment Specialist Payroll/Tax Clerk Personal Lines Producer Police Patrol Officer Printing Press Operator Production Worker Project Coordinator Project Manager Property Operations Administrator Receptionist and Administrative Ass Recruiter/Data Sifter Sales Representatives, Wholesale & Senior Secretary SEO Content Writer	OJT Cont. Sheet Metal Worker Shift Lead Shipping Department Supervisor Shop Lead Construction Staff Accountant Staff Engineer in Training II Supervisor of Production Workers Team Assembler Technician Theory Educator Ultrasound Tech Warehouse Manager Wings WORKS Training Assistant Customized Training Signet Training ABC NM Apprenticeship Training Autodesk University CNM Leadership Course Education Leadership Training	Hunter Wheel Alignment Classes Interdiction Mastermind Intuit Quickbook Training IPC-A-610 Shop Lead Construction Level 1, 2, 3 Security Training Professional Development Academy Professional HR (HRCI) training Signet Training ITA Accounting Administrative Medical Coding and Billing Spec Alternative Pathways LEAP 6-12 Special Educat Alternative Teacher License Associates in Nursing ATRP & Traditional Elementary Education Alter Automotive Technician Bachelor of Business Administration Bachelor of Science in Nursing Bookkeeping Administration	CDL - Commercial Class A Driver Training Course Certified Ethical Hacker - Online Certified Public Accountant (CPA) CNM Law Enforcement Academy Certificate of Completion Deep Dive Full Stack - Web Development Bootcamp Computer Systems Technician Deep Dive Digital Media Dental Assisting/Assistant - Orthodontic Electric Lineworker Pre-Apprenticeship (CNMI) EMS, Emergency Medical Technician EMT-B Certificate Massage Therapy Medical Assistant Certification Medical Coding and Billing for Outpatient Services Online Nursing (RN Training) Associates Degree Paralegal Certificate Program Pharmacy Technician Respiratory Therapy Technician/Therapist Veterinary Technician, AS Degree Welding Technology, Associate of Applied Science
---	--	--	--	--	---

On the Job Training (OJT)	# of Contracts	# of Participants	\$ Paid To Date
Bernalillo	57	94	\$425,197
Sandoval	20	30	\$79,229
Torrance	4	10	\$18,374
Valencia	15	30	\$41,175
Encumbered Mixed Counties	0	0	\$460,005
Total	96	164	\$1,023,981

Custom Trng & Incumbent	# of Contracts	# of Incumbent Workers	# of CT Participants	\$ Paid To Date
Bernalillo	31	81	28	\$54,356
Sandoval	2	8	1	\$0
Torrance	1	2	0	\$500
Valencia	9	17	7	\$13,405
Encumbered Mixed Counties	0	0	0	\$65,278
Total	43	108	36	\$133,539

Individual Training Accounts - Adult / DW (ITA)	\$ Paid To Date	Career Services	\$ Paid To Date
Bernalillo	\$1,100,959	Bernalillo	\$0
Sandoval	\$234,297	Sandoval	\$0
Torrance	\$94,400	Torrance	\$0
Valencia	\$245,195	Valencia	\$0
Encumbered Mixed Counties	\$200,000		\$0
Total	\$1,874,852		\$0

Youth ITA's	\$ Paid To Date
Bernalillo	\$222,330
Sandoval	\$93,592
Torrance	\$52,639
Valencia	\$53,073
Encumbered Mixed Counties	\$80,000
Total	\$501,635

Adult / DW Work Experience	\$ Paid To Date	Adult / DW Supp Servic	\$ Paid To Date
Bernalillo	\$71,980	Bernalillo	\$2,202
Sandoval	\$3,180	Sandoval	\$4,004
Torrance	\$0	Torrance	\$1,722
Valencia	\$32,437	Valencia	\$14,655
Encumbered Mixed Counties	\$6,000	Encumbered Mixed Cou	\$1,500
Total	\$113,597	Total	\$24,082

Youth Work Experience-Online	\$ Paid To Date
Bernalillo	\$158,994
Sandoval	\$69,286
Torrance	\$56,672
Valencia	\$72,135
Encumbered Mixed Counties	\$150,000
Total	\$507,087

Youth Supp Services	\$ Paid To Date
Bernalillo	\$9,005
Sandoval	\$17,276
Torrance	\$6,647
Valencia	\$13,791
Encumbered Mixed Counties	\$5,000
Total	\$51,719

Exhibit G

LWDB Quarterly Report

Performance PY2022 – 2nd Quarter

	Adult	Dislocated Worker	Youth
Enrolled	169	26	57
Exited	47	12	14
Carry Over	436	102	343
Served (Enrolled + Carry Over)	605	128	400

Updated and Extracted from Future Works 02/06/2023.

	Participants Served		
	Adult	Dislocated Worker	Youth
Eligible Veterans	16	6	0
Individuals with a Disability	4	0	105
Displaced homemakers	0	15	0
Low-income individuals	329	126	397
Older individuals	20	10	0
Ex-offenders	7	1	2
Homeless individuals or runaway youth	2	0	6
Current or former foster care youth	0	0	0
English language learners, individuals with low levels of literacy or facing substantial cultural barriers	277	50	345
Eligible migrant and seasonal farmworkers	0	0	0
Exhausting TANF within 2 years (Part A Title IV of the Social Security Act)	0	0	0
Single parents (Including single pregnant women)	53	12	16
Long-term unemployed (27 or more consecutive weeks)	12	7	0

Updated and Extracted from WCOS on 02/6/2023.

	Title I	Title II N/A	Title III	Title IV N/A
Enrolled	248		1644	
Exited	76		493	
Carry Over	893		806	
Served (Enrolled + Carry Over)	1141		2450	

Updated and extracted from Future Works 02/06/2023. Title II and Title IV unavailable.

	Adult			
Indicator - Numerator/Denominator	Actual	Negotiated	% Met	Meet/Exceed/Failed
Employed in Q2 Rate: 92/117	78.6%	75.50%	104.11%	Exceeds
Employed in Q4 Rate: 95/128	74.2%	75.5%	98.28%	Meets
Median Wages in Q2: 92	\$9690.93	\$8,000.00	121.13%	Exceeds
Credential Attainment Rate: 75/90	83.3%	64.00%	130.16%	Exceeds
Measurable Skills Gains Rate: 193/533	36.2%	63.25%	57.23%	*TBD
Adult Participation Threshold: 586/850	586	850	68.94%	*TBD

Extracted from WCOS 02/06/2023. *TBD = Annual Indicator, determined in the Rolling Four - year-end report.

	Dislocated Worker			
Indicator - Numerator/Denominator	Actual	Negotiated	% Met	Meet/Exceed/Failed
Employed in Q2 Rate: 49/63	77.8%	68.00%	114.41%	Exceeds
Employed in Q4 Rate: 71/91	78.0%	68.50	113.87%	Exceeds
Median Wages in Q2: 49	\$9,004.47	\$7,850.00	114.71%	Exceeds
Credential Attainment Rate: 44/69	63.8%	70.00%	91.14%	Meets
Measurable Skills Gains Rate: 34/122	27.9%	61.00%	45.73%	*TBD
DW Participation Threshold: 127/300	127	300	42.33%	*TBD

Extracted from WCOS 02/06/2023. *TBD = Annual Indicator, determined in the Rolling Four - year-end report.

	Youth			
Indicator - Numerator/Denominator	Actual	Negotiated	% Met	Meet/Exceed/Failed
Employed in Q2 Rate: 39/48	81.3%	67.00%	121.34%	Exceeds
Employed in Q4 Rate: Median Wages in Q2: 60/81	74.1%	66.00%	112.27%	Exceeds
Median Wages in Q2: 38	\$4644.15	\$3,700.00	125.51%	Exceeds
Credential Attainment Rate: 24/41	58.5%	52.00%	112.50%	Exceeds
Measurable Skills Gains Rate: 35/218	16.1%	51.00%	31.57%	*TBD
Youth Participation Threshold: 402/525	402	525	76.57%	*TBD

Extracted from WCOS 02/06/2023. *TBD = Annual Indicator, determined in the Rolling Four - year-end report.

	Title III - WP			
Indicator - Numerator/Denominator	Actual	Negotiated	% Met	Meet/Exceed/Failed
Employed in Q2 Rate: 669/1217	55.0%	58.00%	94.83%	Meets
Employed in Q4 Rate: 408/668	61.1%	58.00%	105.34%	Exceeds
Median Wages in Q2: 669	\$6227.07	\$5,574.00	111.72%	Exceeds

Extracted from WCOS 11/14/2022. *TBD = Annual Indicator, determined in the Rolling Four - year-end report.

SOCIAL MEDIA MARKETING OVERVIEW



OVERVIEW

Central Region's NM Workforce Connection has 6 social media channels that were created several years ago during the pandemic. Today we have 6 channels with a following of approximately 6,000 combined followers with our **most active** channels being:

- Facebook (4000 followers) **Link:**<https://www.facebook.com/reel/911147773380710>
- (Instagram (1278 followers)
- Twitter (502 followers)
- LinkedIn (318 followers)

We have a 70% female audience on our top channels so we often create content targeting this audience. We also have YouTube (95 subscribers) TikTok (95 followers)

The WCCNM Board can support our marketing efforts and stay informed by following our socials. Recommend: It's most effective to follow Facebook, Instagram and LinkedIn.

Go to: @NMWORKFORCE on Facebook/Instagram or @Workforce Connection of Central New Mexico on LinkedIn.

WHO MANAGES THE CHANNELS?

Carmela Beck was recruited in May of 2022 as a paid Intern after discovering her work at a CNM presentation. Carmela had recently completed Advanced Digital Marketing & Digital Media certificates from CNM Ingenuity. She has a Bachelors of Science in Journalism and Public Relations from Cal Poly San Luis Obispo and a professional background in Advertising, Journalism, Event Planning, Fundraising, and Program Management.

Marketing Goals:

- Build brand awareness for the 4 Central Region locations, and our services, programs/events
- Increase attendance at hiring events
- Showcase employers on our channels
- Improve participation in our partner services and programs.

The Prior 6 months have included:

- Fine tune and expand social media presence and outreach
- Continue social media goals (above)
- Give input to the Business Team and 2023 Hiring Event Planning Committee

PERFORMANCE

New Mexico
Workforce Connection

A Proud Partner of the American Job Center Network

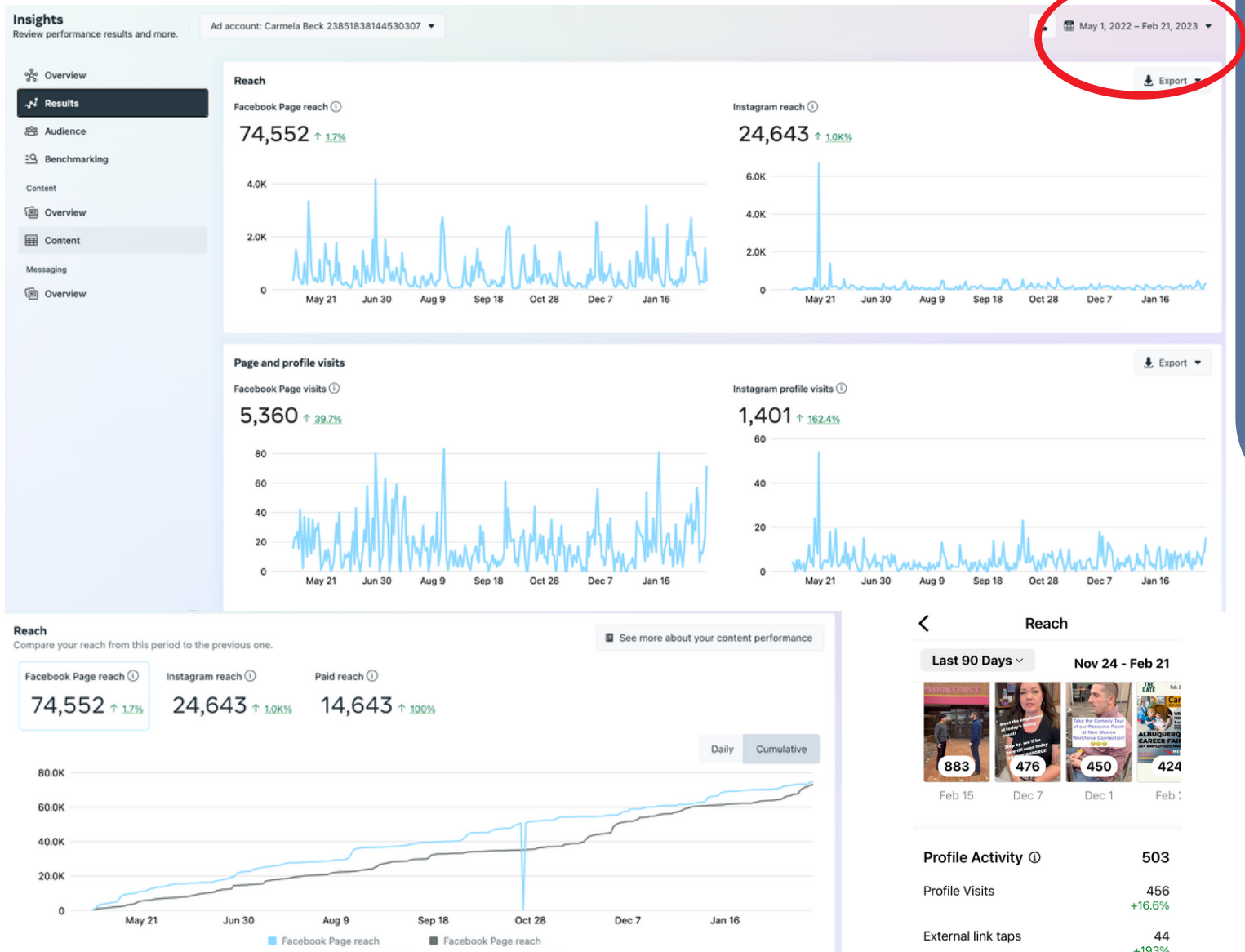


Average of 12 posts, 12 Tweets, 24 Stories, and 13 Reels, and 2 long-content YouTube videos per month, while posting an average of 5-6 times per week, each week, on our top channels.

Our most active channels have seen a significant increase in Reach, Followers and Engagement.

- **Instagram Page Visits up 162% .**
- **Facebook Page and Profile Visits Up 40%.**
- **Followers up on all channels (5% across top channels each month)**
- **Engagement up on top channels (more than 50% just in last 90 days)**

Important to note: We are a valuable government entity providing needed career services to New Mexicans however...We are NOT a fashion house or rock band. Gaining followers or building a "fan base" will have its challenges as continual Follower Turnover will happen as they find a job and no longer need to follow our channels. Thus the need for increased investment of advertising/marketing for outreach to account for expected turnover.



SOCIAL MEDIA MARKETING OVERVIEW



We are focusing on 4 content pillars - with an emphasis on creating videos (it drives the highest traffic but it is very time consuming) and highlighting staff and their expertise. The focus on showing more humor and brighter colors in our branding in all content to show the lighter side of being unemployed (memes) or finding career opportunities. We are getting good results with viewership and engagement which is partially attributed to this as the posts with the highest likes and shares are all posts of our staff (see screenshot page 2)

Four Content Pillars:

Hiring Events (70 percent of our content) · Business Services · WIOA Programs and Testimonials · Career Resources & Services at 4 County locations

Current Projects:

- Adding Google Analytics to the wccnm.org website to track visitors
- Adding a Search Bar to website to make it more user friendly.
- Revising the Veterans section of our website and where it lives.
- Posting all Agendas and attachments on our website for Board Meetings each month.
- Listing each Hiring Event on our website.
- Identifying locations and promoting Hiring Events in 2023 along with Business Team.
- Optimizing all social media channels to increase engagement (added LinkTree, Highlights, Facebook Events, started Facebook Ads, and responds to all inquires and comments on all social channels)
- Attending hiring events and producing testimonials and employer interviews to showcase Los Lunas, Rio Rancho and Moriarty events.
- Collaborating with Patricia Georges to create informational videos about WIOA Youth and Adult programs.
- Showcasing NM Workforce Connection staff and their roles at Workforce Connection in all of our social media efforts because Analytics shows it drives higher engagement to see real New Mexicans, (as opposed to stock photos or text only) in our postings and videos.
- Attending Operation Hiring Heroes Meeting to plan for and market April Event.
- And more...

GOALS:

Social media is necessary but not optimal when it's the only form of advertising used.

- Increase use of targeted Facebook Ads (currently at \$35 month and very successful)
- Future use of radio (sponsor a Traffic Report?), billboards, electronic event postings.
- Create Annual Events/Open House for better outreach.
Submit Thought Leadership Blog Posts/Articles to LinkedIn.(Currently we are posting
- Hiring Events and we should be posting about our industry more often instead). Want to share an idea for content?

WORKFORCE CONNECTION

OF CENTRAL NEW MEXICO

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FINANCIAL REPORT

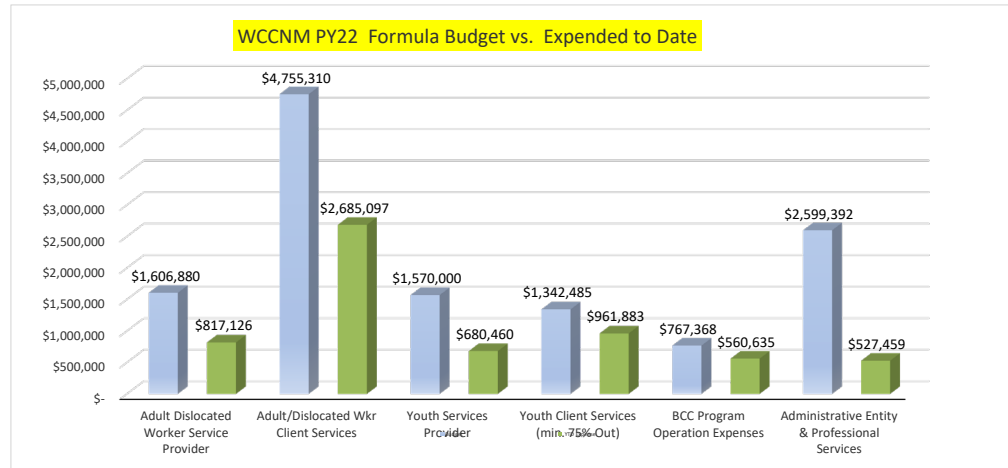
YEAR TO DATE
January 31, 2023

**WORKFORCE CONNECTION
OF CENTRAL NEW MEXICO**

**PROGRAM YEAR 2022 7-1-22 to 6-30-23 (PY22)
BUDGET TO ACTUAL COMPARISON
As of January 31, 2023**

			58%	Of Year			
		Budget		Year to Date	Encumbrance	Variance	
1	Adult Dislocated Worker Service Provider	Service Provider - MRCOG	1,606,880	817,126	789,754	0	
		Subtotal	\$ 1,606,880	\$ 817,126	\$ 789,754	\$ 0	0%
2	Adult/Dislocated Wkr Client Services	Adult / DW Participant Training OJT's CT's ITA's	4,195,278	2,538,877	736,036	920,365	
		Adult / DW Work Experience W / Workers Comp	430,032	117,699	6,000	306,333	
		Adult / DW Supportive Services	130,000	28,520	1,500	99,980	
		Subtotal	\$ 4,755,310	\$ 2,685,097	\$ 743,536	\$ 1,326,677	28%
3	Youth Services Provider	Service Provider - YDI	1,570,000	680,460	889,540	0	
		Subtotal	\$ 1,570,000	\$ 680,460	\$ 889,540	\$ 0	0%
4	Youth Client Services (min. 75% Out)	Youth Work Experience - YDI Portion	575,000	378,633	150,000	46,367	
		Youth Training Services	657,485	526,288	80,000	51,197	
		Youth Supportive Services	110,000	56,961	5,000	48,039	
		Subtotal	\$ 1,342,485	\$ 961,883	\$ 235,000	\$ 145,602	11%
5	BCC Program Operation Expenses	Business & Career Center Facility Operation	700,000	509,192	190,808	0	
		Business & Career Center Facility Reimbursemet	(475,000)	(61,929)	(413,071)	0	
		Business & Career Ctr Mgmt - MRCOG Operator	202,368	72,917	129,451	-	
		Business & Career Ctr Mgmt - MRCOG Operations Staff	-	-	-	-	
		Business & Career Ctr Mgmt - MRCOG Project DW NEG	-	-	-	-	
		Business & Career Ctr Mgmt - MRCOG Project DWS Apprenticeship	150,000	12,113	75,000	62,887	
		Business & Career Center Improvements	190,000	28,342	-	161,658	
		Subtotal	\$ 767,368	\$ 560,635	\$ (17,812)	\$ 224,545	29%
6	Administrative Entity & Professional Services	AE/Fiscal Agent - MRCOG	1,184,115	472,447	711,668	0	
		Program Support/Board Expense	60,000	8,019	25,000	26,981	
		Contractual Services	30,000	683	-	29,317	
		Contingency & Sale Of Lease	300,000	-	-	300,000	
		Legal Services	20,000	3,865	4,000	12,135	
		Audit Services	65,600	42,445	15,000	8,155	
		Carved Out 2nd Year Reserve	939,677	-	-	939,677	
		Subtotal	\$ 2,599,392	\$ 527,459	\$ 755,668	\$ 1,316,265	51%
7		TOTAL WIOA FORMULA BUDGET PY22	\$ 12,641,435	\$ 6,232,660	\$ 3,395,685	\$ 3,013,090	24%
OTHER FUNDING:							
	USDOL Chances Grant 3.5 yrs						
	PE-38620-22-60-A-35	AE/ Fiscal Agent - Chances	\$ 733,328	34,632	34,004	664,692	
	7-1-22 to 12-31-25	Sub Recipient Contractors	\$ 857,933			857,933	
		Client Services - Paid by WCCNM	\$ 408,738			408,738	
	Budget - Chances		\$ 1,999,999	\$ 34,632	\$ 34,004	\$ 1,931,363	
8	Social Security - Ticket To Work	Social Security TTW - PY20 Balance Available Carry Forward	\$ 43,239	TTW Mo Growth / Net Exp		\$ 43,239	
		Additional TTW Current Year PY22 Earnings		155	\$ -	\$ 155	
		Total Current Year PY22 Expended		4,090	-	4,090	
		Subtotal		\$ (3,935)	\$ -	\$ 39,149	
						TTW Balance	
9		TOTAL WCCNM Budget PY22	\$ 14,684,673	\$ 6,271,382	\$ 3,429,688	\$ 4,983,602	34%

WIOA Activities		Budget	YTD Expense	Obligations	Formula Balance WIOA
Adult Dislocated Worker Service Provider		\$ 1,606,880	\$ 817,126	\$ 789,754	\$ 0
Adult/Dislocated Wkr Client Services		\$ 4,755,310	\$ 2,685,097	\$ 743,536	\$ 1,326,677
Youth Services Provider		\$ 1,570,000	\$ 680,460	\$ 889,540	\$ 0
Youth Client Services (min. 75% Out)		\$ 1,342,485	\$ 961,883	\$ 235,000	\$ 145,602
BCC Program Operation Expenses		\$ 767,368	\$ 560,635	\$ (17,812)	\$ 224,545
Administrative Entity & Professional Services		\$ 2,599,392	\$ 527,459	\$ 755,668	\$ 1,316,265
		\$ 12,641,435	\$ 6,232,660	\$ 3,395,685	\$ 3,013,090

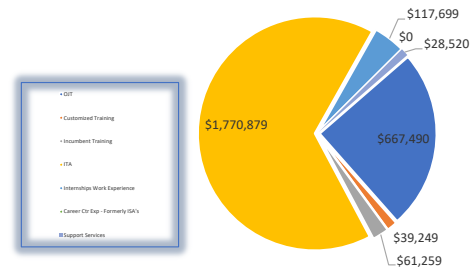


Data:
 OJT
 Customized Training
 Incumbent Training
 ITA
 Internships Work Experience
 Career Ctr Exp - Formerly ISA's
 Support Services

	667,490
	39,249
	61,259
	1,770,879
	117,699
	-
	28,520

Check \$ 2,685,097
 Diff \$ 2,685,097
 -

PY22 YTD Adult DW Client Services Expended



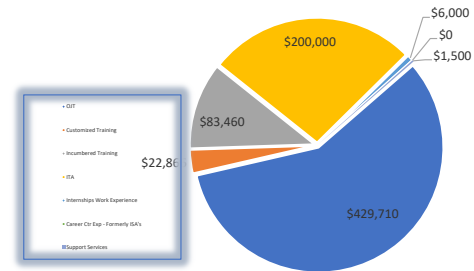
Carried In Obligations from PY21 to PY22
 \$

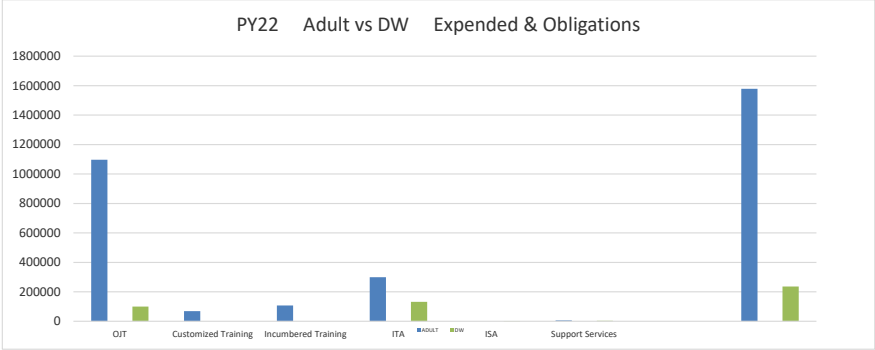
310,414 Data:
 OJT
 Customized Training
 Incumbered Training
 ITA
 Internships Work Experience
 Career Ctr Exp - Formerly ISA's
 Support Services

	429,710
	22,866
	83,460
	200,000
	6,000
	-
	1,500

Ck \$ 743,536
 Diff \$ 743,536
 (0)

PY22 YTD Adult DW Client Services Obligations



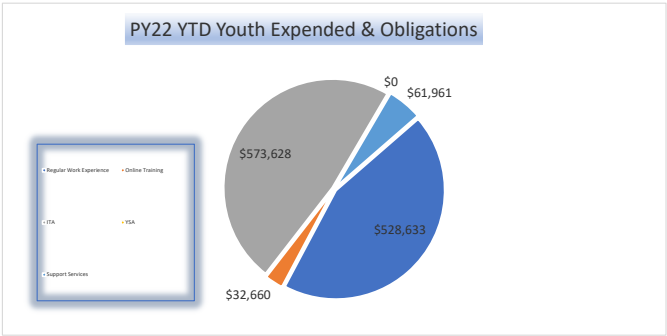


	Adult	DW	
OJT	883,170	214,040	
Customized Training	62,115	0	
Incumbered Training	144,710	0	
ITA	1,552,815	418,063	
Career Ctr Exp - Formerly ISA's	-	-	
Internship Work Exp	87,977	35,722	
Support Services	33,102	(3,082)	
	2,763,889	664,744	Total
	81%	19%	3,428,633
Ck	3,428,633		
Ck	3,428,633		
Diff	(0)		

Data:
Regular Work Experience
Online Training
ITA
YSA
Support Services

528,633
32,660
573,628
-
61,961

Check \$ 1,196,883
Diff \$ -



Data:
Youth In
Youth Out

\$ 430,650 24%
\$ 1,387,737 76%

Watch
23.68%
76.32%

Check 1,818,386
Off Financials \$ 1,818,386
Not Board Report

